

## Multifamily Monthly Sales

	June 2017	July 2017	August 2017
SOLD	200	142	173
<b>DOM</b>	<b>50</b>	<b>33</b>	<b>54</b>
MEDIAN	\$210,000	\$227,950	\$220,000
<b>LISTINGS</b>	<b>525</b>	<b>547</b>	<b>549</b>
<b>Pendings</b>	<b>431</b>	<b>410</b>	<b>410</b>
<b>Distressed Sales</b>	<b>22</b>	<b>18</b>	<b>14</b>
<b>Med. SP w/o distr</b>	<b>\$215,000</b>	<b>\$235,000</b>	<b>\$222,000</b>
% CHANGE 2016-17			
SOLD	29.87%	8.40%	6.79%
<b>DOM</b>	<b>-23.08%</b>	<b>-45.90%</b>	<b>-28.00%</b>
MEDIAN	13.51%	19.97%	11.25%
<b>LISTINGS</b>	<b>-22.34%</b>	<b>-21.41%</b>	<b>-23.96%</b>
<b>Pendings</b>	<b>2.13%</b>	<b>-3.98%</b>	<b>-6.61%</b>
<b>Distressed Sales</b>	<b>4.76%</b>	<b>0.00%</b>	<b>-6.67%</b>
<b>Med. SP w/o distr</b>	<b>8.59%</b>	<b>15.20%</b>	<b>8.29%</b>
	June 2016	July 2016	August 2016
SOLD	154	131	162
<b>DOM</b>	<b>65</b>	<b>61</b>	<b>75</b>
MEDIAN	\$185,000	\$190,000	\$197,750
<b>LISTINGS</b>	<b>676</b>	<b>696</b>	<b>722</b>
<b>Pendings</b>	<b>422</b>	<b>427</b>	<b>439</b>
<b>Distressed Sales</b>	<b>21</b>	<b>18</b>	<b>15</b>
<b>Med. SP w/o distr</b>	<b>\$198,000</b>	<b>\$204,000</b>	<b>\$205,000</b>
% CHANGE 2015-16			
SOLD	0.65%	-9.66%	11.72%
<b>DOM</b>	<b>-1.52%</b>	<b>-23.75%</b>	<b>4.17%</b>
MEDIAN	8.82%	10.14%	9.92%
<b>LISTINGS</b>	<b>-24.04%</b>	<b>-22.84%</b>	<b>-15.16%</b>
<b>Pendings</b>	<b>-0.24%</b>	<b>3.39%</b>	<b>8.40%</b>
<b>Distressed Sales</b>	<b>-38.24%</b>	<b>-45.45%</b>	<b>-42.31%</b>
<b>Med. SP w/o distr</b>	<b>7.08%</b>	<b>8.45%</b>	<b>9.22%</b>
	June 2015	July 2015	August 2015
SOLD	153	145	145
<b>DOM</b>	<b>66</b>	<b>80</b>	<b>72</b>
MEDIAN	\$170,000	\$172,500	\$179,900
<b>LISTINGS</b>	<b>890</b>	<b>902</b>	<b>851</b>
<b>Pendings</b>	<b>423</b>	<b>413</b>	<b>405</b>
<b>Distressed Sales</b>	<b>34</b>	<b>33</b>	<b>26</b>
<b>Med. SP w/o distr</b>	<b>\$184,900</b>	<b>\$188,100</b>	<b>\$187,700</b>
% CHANGE 2014-15			
SOLD	15.91%	35.51%	42.16%
<b>DOM</b>	<b>6.45%</b>	<b>0.00%</b>	<b>-1.37%</b>
MEDIAN	10.03%	9.18%	6.45%
<b>LISTINGS</b>	<b>-2.20%</b>	<b>-3.63%</b>	<b>-9.37%</b>
<b>Pendings</b>	<b>10.16%</b>	<b>8.12%</b>	<b>0.00%</b>
<b>Distressed Sales</b>	<b>0.00%</b>	<b>22.22%</b>	<b>-16.13%</b>
<b>Med. SP w/o distr</b>	<b>5.06%</b>	<b>1.68%</b>	<b>1.46%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.