

## Multi - Family Monthly Sales

	June 2016	July 2016	August 2016
SOLD	154	131	162
<b>DOM</b>	<b>65</b>	<b>61</b>	<b>75</b>
MEDIAN	\$185,000	\$190,000	\$197,750
<b>LISTINGS</b>	<b>676</b>	<b>696</b>	<b>722</b>
<b>Pendings</b>	<b>422</b>	<b>427</b>	<b>439</b>
<b>Distressed Sales</b>	<b>21</b>	<b>18</b>	<b>15</b>
<b>Med. SP w/o distr</b>	<b>\$198,000</b>	<b>\$204,000</b>	<b>\$205,000</b>
% CHANGE 2015-16			
SOLD	0.65%	-9.66%	11.72%
<b>DOM</b>	<b>-1.52%</b>	<b>-23.75%</b>	<b>4.17%</b>
MEDIAN	8.82%	10.14%	9.92%
<b>LISTINGS</b>	<b>-24.04%</b>	<b>-22.84%</b>	<b>-15.16%</b>
<b>Pendings</b>	<b>-0.24%</b>	<b>3.39%</b>	<b>8.40%</b>
<b>Distressed Sales</b>	<b>-38.24%</b>	<b>-45.45%</b>	<b>-42.31%</b>
<b>Med. SP w/o distr</b>	<b>7.08%</b>	<b>8.45%</b>	<b>9.22%</b>
	June 2015	July 2015	August 2015
SOLD	153	145	145
<b>DOM</b>	<b>66</b>	<b>80</b>	<b>72</b>
MEDIAN	\$170,000	\$172,500	\$179,900
<b>LISTINGS</b>	<b>890</b>	<b>902</b>	<b>851</b>
<b>Pendings</b>	<b>423</b>	<b>413</b>	<b>405</b>
<b>Distressed Sales</b>	<b>34</b>	<b>33</b>	<b>26</b>
<b>Med. SP w/o distr</b>	<b>\$184,900</b>	<b>\$188,100</b>	<b>\$187,700</b>
% CHANGE 2014-15			
SOLD	15.91%	35.51%	42.16%
<b>DOM</b>	<b>6.45%</b>	<b>0.00%</b>	<b>-1.37%</b>
MEDIAN	10.03%	9.18%	6.45%
<b>LISTINGS</b>	<b>-2.20%</b>	<b>-3.63%</b>	<b>-9.37%</b>
<b>Pendings</b>	<b>10.16%</b>	<b>8.12%</b>	<b>0.00%</b>
<b>Distressed Sales</b>	<b>0.00%</b>	<b>22.22%</b>	<b>-16.13%</b>
<b>Med. SP w/o distr</b>	<b>5.06%</b>	<b>1.68%</b>	<b>1.46%</b>
	June 2014	July 2014	August 2014
SOLD	132	107	102
<b>DOM</b>	<b>62</b>	<b>80</b>	<b>73</b>
MEDIAN	\$154,500	\$158,000	\$169,000
<b>LISTINGS</b>	<b>910</b>	<b>936</b>	<b>939</b>
<b>Pendings</b>	<b>384</b>	<b>382</b>	<b>405</b>
<b>Distressed Sales</b>	<b>34</b>	<b>27</b>	<b>31</b>
<b>Med. SP w/o distr</b>	<b>\$176,000</b>	<b>\$185,000</b>	<b>\$185,000</b>
% CHANGE 2013-14			
SOLD	14.78%	-17.05%	-8.93%
<b>DOM</b>	<b>-12.68%</b>	<b>17.65%</b>	<b>-8.75%</b>
MEDIAN	11.96%	9.04%	24.72%
<b>LISTINGS</b>	<b>24.66%</b>	<b>24.97%</b>	<b>27.93%</b>
<b>Pendings</b>	<b>-7.91%</b>	<b>-8.39%</b>	<b>-4.03%</b>
<b>Distressed Sales</b>	<b>-15.00%</b>	<b>-35.71%</b>	<b>-24.39%</b>
<b>Med. SP w/o distr</b>	<b>10.69%</b>	<b>8.82%</b>	<b>15.63%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.