

## Multi - Family Monthly Sales

	February 2016	March 2016	April 2016
SOLD	110	117	107
<b>DOM</b>	<b>73</b>	<b>75</b>	<b>71</b>
MEDIAN	\$165,000	\$175,000	\$180,000
<b>LISTINGS</b>	<b>600</b>	<b>613</b>	<b>638</b>
<b>Pendings</b>	<b>358</b>	<b>383</b>	<b>413</b>
<b>Distressed Sales</b>	<b>24</b>	<b>16</b>	<b>19</b>
<b>Med. SP w/o distr</b>	<b>\$190,000</b>	<b>\$185,000</b>	<b>\$187,000</b>
% CHANGE 2015-16			
SOLD	30.95%	1.74%	-13.71%
<b>DOM</b>	<b>-6.41%</b>	<b>-3.85%</b>	<b>-15.48%</b>
MEDIAN	9.63%	10.41%	9.89%
<b>LISTINGS</b>	<b>-10.85%</b>	<b>-15.33%</b>	<b>-22.67%</b>
<b>Pendings</b>	<b>1.13%</b>	<b>0.52%</b>	<b>-4.62%</b>
<b>Distressed Sales</b>	<b>-4.00%</b>	<b>-40.74%</b>	<b>-47.22%</b>
<b>Med. SP w/o distr</b>	<b>14.46%</b>	<b>6.47%</b>	<b>3.03%</b>
	February 2015	March 2015	April 2015
SOLD	84	115	124
<b>DOM</b>	<b>78</b>	<b>78</b>	<b>84</b>
MEDIAN	\$150,500	\$158,500	\$163,800
<b>LISTINGS</b>	<b>673</b>	<b>724</b>	<b>825</b>
<b>Pendings</b>	<b>354</b>	<b>381</b>	<b>433</b>
<b>Distressed Sales</b>	<b>25</b>	<b>27</b>	<b>36</b>
<b>Med. SP w/o distr</b>	<b>\$166,000</b>	<b>\$173,750</b>	<b>\$181,500</b>
% CHANGE 2014-15			
SOLD	1.20%	36.90%	36.26%
<b>DOM</b>	<b>-9.30%</b>	<b>-4.88%</b>	<b>-11.58%</b>
MEDIAN	8.27%	6.38%	17.50%
<b>LISTINGS</b>	<b>-0.74%</b>	<b>0.28%</b>	<b>7.42%</b>
<b>Pendings</b>	<b>1.14%</b>	<b>4.10%</b>	<b>7.71%</b>
<b>Distressed Sales</b>	<b>-13.79%</b>	<b>-6.90%</b>	<b>-7.69%</b>
<b>Med. SP w/o distr</b>	<b>10.70%</b>	<b>2.21%</b>	<b>0.83%</b>
	February 2014	March 2014	April 2014
SOLD	83	84	91
<b>DOM</b>	<b>86</b>	<b>82</b>	<b>95</b>
MEDIAN	\$139,000	\$149,000	\$139,400
<b>LISTINGS</b>	<b>678</b>	<b>722</b>	<b>768</b>
<b>Pendings</b>	<b>350</b>	<b>366</b>	<b>402</b>
<b>Distressed Sales</b>	<b>29</b>	<b>29</b>	<b>39</b>
<b>Med. SP w/o distr</b>	<b>\$149,950</b>	<b>\$170,000</b>	<b>\$180,000</b>
% CHANGE 2013-14			
SOLD	5.06%	-14.29%	-19.47%
<b>DOM</b>	<b>-1.15%</b>	<b>-16.33%</b>	<b>21.79%</b>
MEDIAN	44.79%	19.20%	30.28%
<b>LISTINGS</b>	<b>5.44%</b>	<b>7.60%</b>	<b>8.63%</b>
<b>Pendings</b>	<b>-15.46%</b>	<b>-12.65%</b>	<b>-4.96%</b>
<b>Distressed Sales</b>	<b>-38.30%</b>	<b>-29.27%</b>	<b>-25.00%</b>
<b>Med. SP w/o distr</b>	<b>2.35%</b>	<b>19.72%</b>	<b>33.33%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.