

## Multi - Family Monthly Sales

	February 2015	March 2015	April 2015
SOLD	84	115	115
<b>DOM</b>	<b>78</b>	<b>78</b>	<b>78</b>
MEDIAN	\$150,500	\$158,500	\$158,500
<b>LISTINGS</b>	<b>673</b>	<b>724</b>	<b>724</b>
<b>Pendings</b>	<b>354</b>	<b>381</b>	<b>381</b>
<b>Distressed Sales</b>	<b>25</b>	<b>27</b>	<b>27</b>
<b>Med. SP w/o distr</b>	<b>\$166,000</b>	<b>\$173,750</b>	<b>\$173,750</b>
% CHANGE 2014-15			
SOLD	1.20%	36.90%	36.90%
<b>DOM</b>	<b>-9.30%</b>	<b>-4.88%</b>	<b>-4.88%</b>
MEDIAN	8.27%	6.38%	6.38%
<b>LISTINGS</b>	<b>-0.74%</b>	<b>0.28%</b>	<b>0.28%</b>
<b>Pendings</b>	<b>1.14%</b>	<b>4.10%</b>	<b>4.10%</b>
<b>Distressed Sales</b>	<b>-13.79%</b>	<b>-6.90%</b>	<b>-6.90%</b>
<b>Med. SP w/o distr</b>	<b>10.70%</b>	<b>2.21%</b>	<b>2.21%</b>
	February 2014	March 2014	April 2014
SOLD	83	84	91
<b>DOM</b>	<b>86</b>	<b>82</b>	<b>95</b>
MEDIAN	\$139,000	\$149,000	\$139,400
<b>LISTINGS</b>	<b>678</b>	<b>722</b>	<b>768</b>
<b>Pendings</b>	<b>350</b>	<b>366</b>	<b>402</b>
<b>Distressed Sales</b>	<b>29</b>	<b>29</b>	<b>39</b>
<b>Med. SP w/o distr</b>	<b>\$149,950</b>	<b>\$170,000</b>	<b>\$180,000</b>
% CHANGE 2013-14			
SOLD	5.06%	-14.29%	-19.47%
<b>DOM</b>	<b>-1.15%</b>	<b>-16.33%</b>	<b>21.79%</b>
MEDIAN	44.79%	19.20%	30.28%
<b>LISTINGS</b>	<b>5.44%</b>	<b>7.60%</b>	<b>8.63%</b>
<b>Pendings</b>	<b>-15.46%</b>	<b>-12.65%</b>	<b>-4.96%</b>
<b>Distressed Sales</b>	<b>-38.30%</b>	<b>-29.27%</b>	<b>-25.00%</b>
<b>Med. SP w/o distr</b>	<b>2.35%</b>	<b>19.72%</b>	<b>33.33%</b>
	February 2013	March 2013	April 2013
SOLD	79	98	113
<b>DOM</b>	<b>87</b>	<b>98</b>	<b>78</b>
MEDIAN	\$96,000	\$125,000	\$107,000
<b>LISTINGS</b>	<b>643</b>	<b>671</b>	<b>707</b>
<b>Pendings</b>	<b>414</b>	<b>419</b>	<b>423</b>
<b>Distressed Sales</b>	<b>47</b>	<b>41</b>	<b>52</b>
<b>Med. SP w/o distr</b>	<b>\$146,500</b>	<b>\$142,000</b>	<b>\$135,000</b>
% CHANGE 2012-13			
SOLD	2.60%	-15.52%	10.78%
<b>DOM</b>	<b>-19.44%</b>	<b>-14.04%</b>	<b>-9.30%</b>
MEDIAN	-7.69%	-1.54%	-16.08%
<b>LISTINGS</b>	<b>-25.84%</b>	<b>-22.25%</b>	<b>-21.88%</b>
<b>Pendings</b>	<b>-6.33%</b>	<b>-5.20%</b>	<b>-3.64%</b>
<b>Distressed Sales</b>	<b>6.82%</b>	<b>-30.51%</b>	<b>4.00%</b>
<b>Med. SP w/o distr</b>	<b>1.03%</b>	<b>-2.41%</b>	<b>-21.74%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.