

## Multi - Family Monthly Sales

2013	February	March	April
SOLD	79	98	113
<b>DOM</b>	<b>87</b>	<b>98</b>	<b>78</b>
MEDIAN	\$96,000	\$125,000	\$107,000
<b>LISTINGS</b>	<b>643</b>	<b>671</b>	<b>707</b>
<b>Pendings</b>	<b>414</b>	<b>419</b>	<b>423</b>
<b>Distressed Sales</b>	<b>47</b>	<b>41</b>	<b>52</b>
<b>Med. SP w/o distr</b>	<b>\$146,500</b>	<b>\$142,000</b>	<b>\$135,000</b>
% CHANGE 2012-13			
SOLD	2.60%	-15.52%	10.78%
<b>DOM</b>	<b>-19.44%</b>	<b>-14.04%</b>	<b>-9.30%</b>
MEDIAN	-7.69%	-1.54%	-16.08%
<b>LISTINGS</b>	<b>-25.84%</b>	<b>-22.25%</b>	<b>-21.88%</b>
<b>Pendings</b>	<b>-6.33%</b>	<b>-5.20%</b>	<b>-3.64%</b>
<b>Distressed Sales</b>	<b>6.82%</b>	<b>-30.51%</b>	<b>4.00%</b>
<b>Med. SP w/o distr</b>	<b>1.03%</b>	<b>-2.41%</b>	<b>-21.74%</b>
2012	February	March	April
SOLD	77	116	102
<b>DOM</b>	<b>108</b>	<b>114</b>	<b>86</b>
MEDIAN	\$104,000	\$126,950	\$127,499
<b>LISTINGS</b>	<b>867</b>	<b>863</b>	<b>905</b>
<b>Pendings</b>	<b>442</b>	<b>442</b>	<b>439</b>
<b>Distressed Sales</b>	<b>44</b>	<b>59</b>	<b>50</b>
<b>Med. SP w/o distr</b>	<b>\$145,000</b>	<b>\$145,500</b>	<b>\$172,500</b>
% CHANGE 2011-12			
SOLD	20.31%	1.75%	6.25%
<b>DOM</b>	<b>22.73%</b>	<b>10.68%</b>	<b>2.38%</b>
MEDIAN	8.33%	5.79%	2.61%
<b>LISTINGS</b>	<b>-13.39%</b>	<b>-15.39%</b>	<b>-15.89%</b>
<b>Pendings</b>	<b>8.87%</b>	<b>3.27%</b>	<b>12.28%</b>
<b>Distressed Sales</b>	<b>12.82%</b>	<b>-10.61%</b>	<b>2.04%</b>
<b>Med. SP w/o distr</b>	<b>-14.71%</b>	<b>-12.35%</b>	<b>6.15%</b>
2011	February	March	April
SOLD	64	114	96
<b>DOM</b>	<b>88</b>	<b>103</b>	<b>84</b>
MEDIAN	\$96,000	\$120,000	\$124,250
<b>LISTINGS</b>	<b>1001</b>	<b>1020</b>	<b>1076</b>
<b>Pendings</b>	<b>406</b>	<b>428</b>	<b>391</b>
<b>Distressed Sales</b>	<b>39</b>	<b>66</b>	<b>49</b>
<b>Med. SP w/o distr</b>	<b>\$170,000</b>	<b>\$166,000</b>	<b>\$162,500</b>
% CHANGE 2010-11			
SOLD	-50.77%	-18.57%	-31.43%
<b>DOM</b>	<b>20.55%</b>	<b>37.33%</b>	<b>1.20%</b>
MEDIAN	-2.78%	0.00%	0.40%
<b>LISTINGS</b>	<b>0.10%</b>	<b>-1.16%</b>	<b>4.67%</b>
<b>Pendings</b>	<b>-11.35%</b>	<b>-11.75%</b>	<b>-21.96%</b>
<b>Distressed Sales</b>	<b>-58.06%</b>	<b>-25.00%</b>	<b>-38.75%</b>
<b>Med. SP w/o distr</b>	<b>4.29%</b>	<b>-2.35%</b>	<b>0.00%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.