

## Multi - Family Monthly Sales

2010	February	March	April
SOLD	130	140	140
<b>DOM</b>	<b>73</b>	<b>75</b>	<b>83</b>
MEDIAN	\$98,750	\$120,000	\$123,750
<b>LISTINGS</b>	<b>1,000</b>	<b>1,032</b>	<b>1,028</b>
<b>Pendings</b>	<b>458</b>	<b>485</b>	<b>501</b>
<b>Distressed Sales</b>	<b>93</b>	<b>88</b>	<b>80</b>
<b>Med. SP w/o distr</b>	<b>\$163,000</b>	<b>\$170,000</b>	<b>\$162,500</b>
% CHANGE 09-10			
SOLD	-19.75%	-33.65%	-37.78%
<b>DOM</b>	<b>-25.51%</b>	<b>-25.00%</b>	<b>5.06%</b>
MEDIAN	23.44%	71.43%	77.04%
<b>LISTINGS</b>	<b>-13.04%</b>	<b>-5.23%</b>	<b>3.01%</b>
<b>Pendings</b>	<b>-25.77%</b>	<b>-23.50%</b>	<b>-29.04%</b>
<b>Distressed Sales</b>	<b>-32.12%</b>	<b>-46.67%</b>	<b>-58.33%</b>
<b>Med. SP w/o distr</b>	<b>-7.07%</b>	<b>3.98%</b>	<b>-9.72%</b>
2009	February	March	April
SOLD	162	211	225
<b>DOM</b>	<b>98</b>	<b>100</b>	<b>79</b>
MEDIAN	\$80,000	\$70,000	\$69,900
<b>LISTINGS</b>	<b>1,150</b>	<b>1,089</b>	<b>998</b>
<b>Pendings</b>	<b>617</b>	<b>634</b>	<b>706</b>
<b>Distressed Sales</b>	<b>137</b>	<b>165</b>	<b>192</b>
<b>Med. SP w/o distr</b>	<b>\$175,396</b>	<b>\$163,500</b>	<b>\$180,000</b>
% CHANGE 08-09			
SOLD	70.53%	104.85%	57.34%
<b>DOM</b>	<b>7.69%</b>	<b>7.53%</b>	<b>-22.55%</b>
MEDIAN	-54.29%	-55.13%	-53.40%
<b>LISTINGS</b>			
<b>Pendings</b>			
<b>Distressed Sales</b>			
<b>Med. SP w/o distr</b>			
2008	Febraury	March	April
SOLD	95	103	143
<b>DOM</b>	<b>91</b>	<b>93</b>	<b>102</b>
MEDIAN	\$175,000	\$156,000	\$150,000
<b>LISTINGS</b>		<b>na</b>	<b>na</b>
<b>Pendings</b>		<b>na</b>	<b>na</b>
<b>Distressed Sales</b>		<b>na</b>	<b>na</b>
<b>Med. SP w/o distr</b>		<b>na</b>	<b>na</b>
% CHANGE 07-08			
SOLD	2.15%	-16.26%	72.29%
<b>DOM</b>	<b>-2.15%</b>	<b>10.71%</b>	<b>15.91%</b>
MEDIAN	-36.13%	-39.98%	-43.99%
<b>LISTINGS</b>			
<b>Pendings</b>			