

Multifamily Monthly Sales

	July 2019	August 2019	September 2019
SOLD	203	196	159
DOM	42	43	48
MEDIAN	\$270,000	\$275,000	\$275,000
LISTINGS	511	502	531
Pendings	371	390	380
Distressed Sales	3	7	5
Med. SP w/o distr	\$270,625	\$278,000	\$276,500
% CHANGE 2018-19			
SOLD	18.71%	-7.98%	-4.22%
DOM	2.44%	-2.27%	0.00%
MEDIAN	8.00%	10.04%	7.86%
LISTINGS	-24.96%	-25.30%	-24.89%
Pendings	6.92%	20.00%	21.41%
Distressed Sales	-66.67%	-36.36%	0.00%
Med. SP w/o distr	8.25%	11.20%	7.59%
	July 2018	August 2018	September 2018
SOLD	171	213	166
DOM	41	44	48
MEDIAN	\$250,000	\$249,900	\$254,950
LISTINGS	681	672	707
Pendings	347	325	313
Distressed Sales	9	11	5
Med. SP w/o distr	\$250,000	\$250,000	\$257,000
% CHANGE 2017-18			
SOLD	20.42%	23.12%	9.93%
DOM	24.24%	-18.52%	-2.04%
MEDIAN	9.67%	13.59%	15.94%
LISTINGS	24.50%	22.40%	36.22%
Pendings	-15.37%	-20.73%	-26.18%
Distressed Sales	-50.00%	-21.43%	-64.29%
Med. SP w/o distr	6.38%	12.61%	13.02%
	July 2017	August 2017	September 2017
SOLD	142	173	151
DOM	33	54	49
MEDIAN	\$227,950	\$220,000	\$219,900
LISTINGS	547	549	519
Pendings	410	410	424
Distressed Sales	18	14	14
Med. SP w/o distr	\$235,000	\$222,000	\$227,400
% CHANGE 2016-17			
SOLD	8.40%	6.79%	15.27%
DOM	-45.90%	-28.00%	-19.67%
MEDIAN	19.97%	11.25%	22.17%
LISTINGS	-21.41%	-23.96%	-23.45%
Pendings	-3.98%	-6.61%	-8.42%
Distressed Sales	0.00%	-6.67%	-39.13%
Med. SP w/o distr	15.20%	8.29%	15.75%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.