Multi - Family Monthly Sales

| 2010 | July | August | September |
|-------------------|-----------|-----------|-----------|
| SOLD | 107 | 117 | 111 |
| DOM | 101 | 71 | 68 |
| MEDIAN | \$127,000 | \$129,000 | \$127,500 |
| LISTINGS | 1,107 | 1,138 | 1,174 |
| Pendings | 424 | 385 | 375 |
| Distressed Sales | 65 | 55 | 70 |
| Med. SP w/o distr | \$173,750 | \$166,500 | \$184,536 |
| | | | |
| % CHANGE 09-10 | | | |
| SOLD | -49.29% | -35.36% | -32.32% |
| DOM | 12.22% | -24.47% | -2.86% |
| MEDIAN | 27.00% | 61.25% | 11.43% |
| LISTINGS | 12.27% | 17.20% | 19.80% |
| Pendings | -28.38% | -35.62% | -33.63% |
| Distressed Sales | -56.67% | -60.71% | -32.69% |
| Med. SP w/o distr | -8.55% | -5.93% | 11.70% |
| | | | |
| 2009 | July | August | September |
| SOLD | 211 | 181 | 164 |
| DOM | 90 | 94 | 70 |
| MEDIAN | \$100,000 | \$80,000 | \$114,425 |
| LISTINGS | 986 | 971 | 980 |
| Pendings | 592 | 598 | 565 |
| Distressed Sales | 150 | 140 | 104 |
| Med. SP w/o distr | \$190,000 | \$177,000 | \$165,200 |
| | | | |
| % CHANGE 08-09 | | | |
| SOLD | 42.57% | 37.12% | -2.38% |
| DOM | 15.38% | 2.17% | -29.29% |
| MEDIAN | -28.57% | -37.62% | -15.24% |
| LISTINGS | -38.76% | -35.74% | -30.10% |
| Pendings | 22.06% | 14.12% | -0.35% |
| Distressed Sales | 40.19% | 35.92% | -9.57% |
| Med. SP w/o distr | -15.56% | -17.67% | -23.16% |
| | | | |
| 2008 | July | August | September |
| SOLD | 148 | 132 | 168 |
| DOM | 78 | 92 | 99 |
| MEDIAN | \$140,000 | \$128,250 | \$135,000 |
| LISTINGS | 1610 | 1511 | 1402 |
| Pendings | 485 | 524 | 567 |
| Distressed Sales | 107 | 103 | 115 |
| Med. SP w/o distr | \$225,000 | \$215,000 | \$215,000 |
| | | | |
| % CHANGE 07-08 | | | |
| SOLD | 28.70% | 37.50% | 100.00% |
| DOM | 25.81% | 1.10% | 30.26% |
| MEDIAN | -45.74% | -46.45% | -46.83% |
| LISTINGS | | | |
| Pendings | | | |