Multifamily Monthly Sales

SOLD		August 2018	September 2018	October 2018
MEDIAN \$249,900 \$254,950 \$250,950 LISTINGS 672 707 627 Pendings 325 313 354 Distressed Sales 11 5 7 Med. SP w/o distr \$250,000 \$257,000 \$255,000 % CHANGE 2017-18 SOLD 23.12% 9.93% 6.74% DOM -18.52% -2.04% 92.59% MEDIAN 13.59% 15.94% 14.35% LISTINGS 22.40% 36.22% 13.69% Pendings -20.73% -26.18% -3.01% Pendings -20.73% -26.18% -3.33% Med. SP w/o distr 12.61% 13.02% 11.84% August 2017 September 2017 October 2017 SOLD 173 151 178 DOM 54 49 27 MEDIAN \$220,000 \$219,900 \$219,450 LISTINGS 549 519 552 Pendings	SOLD	213	166	190
LISTINGS	DOM	44	48	52
Pendings 325 313 354 Distressed Sales 11 5 7 Med. SP W/o distr \$250,000 \$257,000 \$255,000 W. CHANGE 2017-18	MEDIAN	\$249,900	\$254,950	\$250,950
Distressed Sales	LISTINGS	672	707	627
Med. SP w/o distr \$250,000 \$257,000 \$255,000 % CHANGE 2017-18 9.93% 6.74% DOM -18.52% -2.04% 92.59% MEDIAN 13.59% 15.94% 14.35% LISTINGS 22.40% 36.22% 13.59% Pendings -20.73% -26.18% -3.01% Pendings -21.43% -64.29% -53.33% Med. SP w/o distr 12.61% 13.02% 11.84% August 2017 September 2017 October 2017 SOLD 173 151 178 DOM 54 49 27 MEDIAN \$220,000 \$219,900 \$219,450 LISTINGS 549 519 552 Pendings 410 424 365 Distressed Sales 14 14 15 Med. SP w/o distr \$222,000 \$227,400 \$228,000 % CHANGE 2016-17 \$0.00 15,27% 7.88% DOM -28,00	Pendings	325	313	354
% CHANGE 2017-18 23.12% 9.93% 6.74% DOM -18.52% -2.04% 92.59% MEDIAN 13.59% 15.94% 14.35% LISTINGS 22.40% 36.22% 13.59% Pendings -20.73% -26.18% -3.01% Distressed Sales -21.43% -64.29% -53.33% Med. SP w/o distr 12.61% 13.02% 11.84% August 2017 September 2017 October 2017 SOLD 173 151 178 DOM 54 49 27 MEDIAN \$220,000 \$219,900 \$219,450 LISTINGS 549 519 552 Pendings 410 424 365 Distressed Sales 14 14 15 Med. SP w/o distr \$222,000 \$227,400 \$228,000 % CHANGE 2016-17 \$0LD 6.79% 15.27% 7.88% DOM -28.00% -19.67% -55.00% MEDIAN 11.25%	Distressed Sales	11	5	7
% CHANGE 2017-18 23.12% 9.93% 6.74% DOM -18.52% -2.04% 92.59% MEDIAN 13.59% 15.94% 14.35% LISTINGS 22.40% 36.22% 13.59% Pendings -20.73% -26.18% -3.01% Distressed Sales -21.43% -64.29% -53.33% Med. SP w/o distr 12.61% 13.02% 11.84% August 2017 September 2017 October 2017 SOLD 173 151 178 DOM 54 49 27 MEDIAN \$220,000 \$219,900 \$219,450 LISTINGS 549 519 552 Pendings 410 424 365 Distressed Sales 14 14 15 Med. SP w/o distr \$222,000 \$227,400 \$228,000 % CHANGE 2016-17 \$0LD 6.79% 15.27% 7.88% DOM -28.00% -19.67% -55.00% MEDIAN 11.25%	Med. SP w/o distr	\$250,000	\$257,000	\$255,000
SOLD				·
DOM	% CHANGE 2017-18			
MEDIAN 13.59% 15.94% 14.35% LISTINGS 22.40% 36.22% 13.59% Pendings -20.73% -26.18% -3.01% Distressed Sales -21.43% -64.29% -53.33% Med. SP w/o distr 12.61% 13.02% 11.84% August 2017 September 2017 October 2017 SOLD 173 151 178 DOM 54 49 27 MEDIAN \$220,000 \$219,900 \$219,450 LISTINGS 549 519 552 Pendings 410 424 365 Distressed Sales 14 14 15 Med. SP w/o distr \$222,000 \$227,400 \$228,000 WCHANGE 2016-17 SOLD 6.79% 7.88% DOM -28.00% -19.67% -55.00% MEDIAN 11.25% 22.17% 21.92% LISTINGS -23.96% -23.45% -13.07% Pendings	SOLD	23.12%	9.93%	6.74%
LISTINGS 22.40% 36.22% 13.59% Pendings -20.73% -26.18% -3.01% Distressed Sales -21.43% -64.29% -53.33% Med. SP w/o distr 12.61% 13.02% 11.84% 11.84%	DOM	-18.52%	-2.04%	92.59%
Pendings -20.73% -26.18% -3.01% Distressed Sales -21.43% -64.29% -53.33% Med. SP w/o distr 12.61% 13.02% 11.84% August 2017 September 2017 October 2017 SOLD 173 151 178 DOM 54 49 27 MEDIAN \$220,000 \$219,900 \$219,450 LISTINGS 549 519 552 Pendings 410 424 365 Distressed Sales 14 14 15 Med. SP w/o distr \$222,000 \$227,400 \$228,000 % CHANGE 2016-17 \$0LD 6.79% 15.27% 7.88% DOM -28.00% -19.67% -55.00% -55.00% MEDIAN 11.25% 22.17% 21.92% 13.07% -23.45% -13.07% -13.07% -23.45% -13.07% -23.45% -13.07% -8.42% -14.92% -14.92% -14.92% -14.92% -14.92%	MEDIAN	13.59%	15.94%	14.35%
Distressed Sales	LISTINGS	22.40%	36.22%	13.59%
Distressed Sales	Pendings	-20.73%	-26.18%	-3.01%
Med. SP w/o distr 12.61% 13.02% 11.84% August 2017 September 2017 October 2017 SOLD 173 151 178 DOM 54 49 27 MEDIAN \$220,000 \$219,900 \$219,450 LISTINGS 549 519 552 Pendings 410 424 365 Distressed Sales 14 14 15 Med. SP w/o distr \$222,000 \$227,400 \$228,000 % CHANGE 2016-17 \$0LD 6.79% 15.27% 7.88% DOM -28.00% -19.67% -55.00% -55.00% MEDIAN 11.25% 22.17% 21.92% 21.92% LISTINGS -23.96% -23.45% -13.07% -14.92% Distressed Sales -6.61% -8.42% -14.92% -14.92% Distressed Sales -6.67% -39.13% -48.28% -48.28% Med. SP w/o distr 8.29% 15.75% 14.00%				
SOLD	Med. SP w/o distr			
SOLD 173 151 178 DOM 54 49 27 MEDIAN \$220,000 \$219,900 \$219,450 LISTINGS 549 519 552 Pendings 410 424 365 Distressed Sales 14 14 15 Med. SP w/o distr \$222,000 \$227,400 \$228,000 % CHANGE 2016-17 \$0LD 6.79% 15.27% 7.88% DOM -28.00% -19.67% -55.00% MEDIAN 11.25% 22.17% 21.92% LISTINGS -23.96% -23.45% -13.07% Pendings -6.61% -8.42% -14.92% Distressed Sales -6.67% -39.13% -48.28% Med. SP w/o distr 8.29% 15.75% 14.00% August 2016 September 2016 October 2016 SOLD 162 131 165 DOM 75 61 60 MEDIAN \$197,750				
SOLD 173 151 178 DOM 54 49 27 MEDIAN \$220,000 \$219,900 \$219,450 LISTINGS 549 519 552 Pendings 410 424 365 Distressed Sales 14 14 15 Med. SP w/o distr \$222,000 \$227,400 \$228,000 % CHANGE 2016-17 \$0LD 6.79% 15.27% 7.88% DOM -28.00% -19.67% -55.00% MEDIAN 11.25% 22.17% 21.92% LISTINGS -23.96% -23.45% -13.07% Pendings -6.61% -8.42% -14.92% Distressed Sales -6.67% -39.13% -48.28% Med. SP w/o distr 8.29% 15.75% 14.00% August 2016 September 2016 October 2016 SOLD 162 131 165 DOM 75 61 60 MEDIAN \$197,750		August 2017	September 2017	October 2017
MEDIAN \$220,000 \$219,900 \$219,450 LISTINGS 549 519 552 Pendings 410 424 365 Distressed Sales 14 14 15 Med. SP w/o distr \$222,000 \$227,400 \$228,000 % CHANGE 2016-17 \$20.00 \$227,400 \$228,000 % CHANGE 2016-17 \$30.00 \$30.00 \$30.00 \$30.00 MEDIAN \$30.00	SOLD	<u> </u>	-	
LISTINGS 549 519 552 Pendings 410 424 365 Distressed Sales 14 14 15 Med. SP w/o distr \$222,000 \$227,400 \$228,000 % CHANGE 2016-17 \$0LD 6.79% 15.27% 7.88% DOM -28.00% -19.67% -55.00% MEDIAN 11.25% 22.17% 21.92% LISTINGS -23.96% -23.45% -13.07% Pendings -6.61% -8.42% -14.92% Distressed Sales -6.67% -39.13% -48.28% Med. SP w/o distr 8.29% 15.75% 14.00% August 2016 September 2016 October 2016 SOLD 162 131 165 DOM 75 61 60 MEDIAN \$197,750 \$180,000 \$180,000 LISTINGS 722 678 635 Pendings 439 463 429	DOM	54	49	27
LISTINGS 549 519 552 Pendings 410 424 365 Distressed Sales 14 14 15 Med. SP w/o distr \$222,000 \$227,400 \$228,000 % CHANGE 2016-17 \$0LD 6.79% 15.27% 7.88% DOM -28.00% -19.67% -55.00% MEDIAN 11.25% 22.17% 21.92% LISTINGS -23.96% -23.45% -13.07% Pendings -6.61% -8.42% -14.92% Distressed Sales -6.67% -39.13% -48.28% Med. SP w/o distr 8.29% 15.75% 14.00% August 2016 September 2016 October 2016 SOLD 162 131 165 DOM 75 61 60 MEDIAN \$197,750 \$180,000 \$180,000 LISTINGS 722 678 635 Pendings 439 463 429		\$220,000	\$219,900	\$219,450
Distressed Sales 14 14 15 Med. SP w/o distr \$222,000 \$227,400 \$228,000 % CHANGE 2016-17 SOLD 6.79% 15.27% 7.88% DOM -28.00% -19.67% -55.00% MEDIAN 11.25% 22.17% 21.92% LISTINGS -23.96% -23.45% -13.07% Pendings -6.61% -8.42% -14.92% Distressed Sales -6.67% -39.13% -48.28% Med. SP w/o distr 8.29% 15.75% 14.00% August 2016 September 2016 October 2016 SOLD 162 131 165 DOM 75 61 60 MEDIAN \$197,750 \$180,000 \$180,000 LISTINGS 722 678 635 Pendings 439 463 429	LISTINGS		·	
Distressed Sales 14 14 15 Med. SP w/o distr \$222,000 \$227,400 \$228,000 % CHANGE 2016-17 SOLD 6.79% 15.27% 7.88% DOM -28.00% -19.67% -55.00% MEDIAN 11.25% 22.17% 21.92% LISTINGS -23.96% -23.45% -13.07% Pendings -6.61% -8.42% -14.92% Distressed Sales -6.67% -39.13% -48.28% Med. SP w/o distr 8.29% 15.75% 14.00% August 2016 September 2016 October 2016 SOLD 162 131 165 DOM 75 61 60 MEDIAN \$197,750 \$180,000 \$180,000 LISTINGS 722 678 635 Pendings 439 463 429	Pendings	410	424	365
Med. SP w/o distr \$222,000 \$227,400 \$228,000 % CHANGE 2016-17				
% CHANGE 2016-17 SOLD 6.79% 15.27% 7.88% DOM -28.00% -19.67% -55.00% MEDIAN 11.25% 22.17% 21.92% LISTINGS -23.96% -23.45% -13.07% Pendings -6.61% -8.42% -14.92% Distressed Sales -6.67% -39.13% -48.28% Med. SP w/o distr 8.29% 15.75% 14.00% August 2016 September 2016 October 2016 SOLD 162 131 165 DOM 75 61 60 MEDIAN \$197,750 \$180,000 \$180,000 LISTINGS 722 678 635 Pendings 439 463 429				
SOLD 6.79% 15.27% 7.88% DOM -28.00% -19.67% -55.00% MEDIAN 11.25% 22.17% 21.92% LISTINGS -23.96% -23.45% -13.07% Pendings -6.61% -8.42% -14.92% Distressed Sales -6.67% -39.13% -48.28% Med. SP w/o distr 8.29% 15.75% 14.00% August 2016 September 2016 October 2016 SOLD 162 131 165 DOM 75 61 60 MEDIAN \$197,750 \$180,000 \$180,000 LISTINGS 722 678 635 Pendings 439 463 429		, , , , , , , , , , , , , , , , , , , ,	, , , , ,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
SOLD 6.79% 15.27% 7.88% DOM -28.00% -19.67% -55.00% MEDIAN 11.25% 22.17% 21.92% LISTINGS -23.96% -23.45% -13.07% Pendings -6.61% -8.42% -14.92% Distressed Sales -6.67% -39.13% -48.28% Med. SP w/o distr 8.29% 15.75% 14.00% August 2016 September 2016 October 2016 SOLD 162 131 165 DOM 75 61 60 MEDIAN \$197,750 \$180,000 \$180,000 LISTINGS 722 678 635 Pendings 439 463 429	% CHANGE 2016-17			
DOM -28.00% -19.67% -55.00% MEDIAN 11.25% 22.17% 21.92% LISTINGS -23.96% -23.45% -13.07% Pendings -6.61% -8.42% -14.92% Distressed Sales -6.67% -39.13% -48.28% Med. SP w/o distr 8.29% 15.75% 14.00% August 2016 September 2016 October 2016 SOLD 162 131 165 DOM 75 61 60 MEDIAN \$197,750 \$180,000 \$180,000 LISTINGS 722 678 635 Pendings 439 463 429		6.79%	15.27%	7.88%
MEDIAN 11.25% 22.17% 21.92% LISTINGS -23.96% -23.45% -13.07% Pendings -6.61% -8.42% -14.92% Distressed Sales -6.67% -39.13% -48.28% Med. SP w/o distr 8.29% 15.75% 14.00% August 2016 September 2016 October 2016 SOLD 162 131 165 DOM 75 61 60 MEDIAN \$197,750 \$180,000 \$180,000 LISTINGS 722 678 635 Pendings 439 463 429	DOM			-55.00%
LISTINGS -23.96% -23.45% -13.07% Pendings -6.61% -8.42% -14.92% Distressed Sales -6.67% -39.13% -48.28% Med. SP w/o distr 8.29% 15.75% 14.00% August 2016 September 2016 October 2016 SOLD 162 131 165 DOM 75 61 60 MEDIAN \$197,750 \$180,000 \$180,000 LISTINGS 722 678 635 Pendings 439 463 429				
Pendings -6.61% -8.42% -14.92% Distressed Sales -6.67% -39.13% -48.28% Med. SP w/o distr 8.29% 15.75% 14.00% August 2016 September 2016 October 2016 SOLD 162 131 165 DOM 75 61 60 MEDIAN \$197,750 \$180,000 \$180,000 LISTINGS 722 678 635 Pendings 439 463 429			ı	
Distressed Sales -6.67% -39.13% -48.28% Med. SP w/o distr 8.29% 15.75% 14.00% August 2016 September 2016 October 2016 SOLD 162 131 165 DOM 75 61 60 MEDIAN \$197,750 \$180,000 \$180,000 LISTINGS 722 678 635 Pendings 439 463 429				
Med. SP w/o distr 8.29% 15.75% 14.00% August 2016 September 2016 October 2016 SOLD 162 131 165 DOM 75 61 60 MEDIAN \$197,750 \$180,000 \$180,000 LISTINGS 722 678 635 Pendings 439 463 429	_			
August 2016 September 2016 October 2016 SOLD 162 131 165 DOM 75 61 60 MEDIAN \$197,750 \$180,000 \$180,000 LISTINGS 722 678 635 Pendings 439 463 429				
SOLD 162 131 165 DOM 75 61 60 MEDIAN \$197,750 \$180,000 \$180,000 LISTINGS 722 678 635 Pendings 439 463 429				
SOLD 162 131 165 DOM 75 61 60 MEDIAN \$197,750 \$180,000 \$180,000 LISTINGS 722 678 635 Pendings 439 463 429		August 2016	September 2016	October 2016
MEDIAN \$197,750 \$180,000 \$180,000 LISTINGS 722 678 635 Pendings 439 463 429	SOLD		131	165
LISTINGS 722 678 635 Pendings 439 463 429	DOM	75	61	60
Pendings 439 463 429	MEDIAN	\$197,750	\$180,000	\$180,000
	LISTINGS	722	678	635
	Pendings	439	463	429
Distressed Sales 15 23 29	Distressed Sales	15	23	29
Med. SP w/o distr \$205,000 \$196,450 \$200,000				
		·		·
% CHANGE 2015-16	% CHANGE 2015-16			
SOLD 11.72% -10.88% 26.92%	SOLD	11.72%	-10.88%	26.92%
DOM 4.17% 3.39% 3.45%	DOM	4.17%	3.39%	3.45%
MEDIAN 9.92% 2.86% 1.12%	MEDIAN	9.92%	2.86%	1.12%
LISTINGS -15.16% -17.72% -16.88%	LISTINGS	-15.16%	-17.72%	-16.88%
Pendings 8.40% 20.57% 10.00%	Pendings	8.40%	20.57%	10.00%
Distressed Sales -42.31% 27.78% -3.33%	_	-42.31%	27.78%	-3.33%
Med. SP w/o distr 9.22% 7.06% 7.24%				

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.