## **Condo Monthly Sales**

|  | August 2017  | September 2017   | October 2017   |
|--|--|--|--|
| SOLD   | 205  | 206  | 221  |
| DOM  | 67   | 65   | 67   |
| MEDIAN   | \$220,000  | \$228,000  | \$199,900  |
| LISTINGS   | 862  | 850  | 791  |
| Pendings   | 292  | 274  | 245  |
| Distressed Sales   | 11   | 7  | 6  |
| Med. SP w/o distr  | \$227,000  | \$236,550  | \$204,850  |
|  | ·  |  |  |
| % CHANGE 2016-17   |  |  |  |
| SOLD   | 11.41%   | 18.39%   | 44.44%   |
| DOM  | -4.29%   | -8.45%   | -29.47%  |
| MEDIAN   | 10.14%   | 23.24%   | -8.30%   |
| LISTINGS   | -5.90%   | -5.24%   | -7.16%   |
| Pendings   | 9.36%  | 0.37%  | -8.92%   |
| Distressed Sales   | -38.89%  | -58.82%  | -45.45%  |
| Med. SP w/o distr  | 9.40%  | 21.00%   | -8.34%   |
|  |  |  |  |
|  | August 2016  | September 2016   | October 2016   |
| SOLD   | 184  | 174  | 153  |
| DOM  | 70   | 71   | 95   |
| MEDIAN   | \$199,749  | \$185,000  | \$218,000  |
| LISTINGS   | 916  | 897  | 852  |
| Pendings   | 267  | 273  | 269  |
| Distressed Sales   | 18   | 17   | 11   |
| Med. SP w/o distr  | \$207,500  | \$195,500  | \$223,500  |
|  |  |  |  |
| % CHANGE 2015-16   |  |  |  |
| SOLD   | 18.71%   | 7.41%  | -4.97%   |
| DOM  | -19.54%  | -17.44%  | 3.26%  |
| MEDIAN   | -2.44%   | -7.50%   | 5.06%  |
| LISTINGS   | -6.34%   | -3.03%   | -0.23%   |
| Pendings   | -1.48%   | 16.17%   | 11.62%   |
| Distressed Sales   | 125.00%  | 41.67%   | -26.67%  |
| Med. SP w/o distr  | -1.14%   | -10.91%  | 1.82%  |
|  |  |  |  |
|  | August 2015  | September 2015   | October 2015   |
| SOLD   | 155  | 162  | 161  |
| DOM  | 87   | 86   | 92   |
| MEDIAN   |  |  |  |
|  | \$204,750  | \$200,000  | \$207,500  |
| LISTINGS   | 978  | 925  | 854  |
| LISTINGS Pendings  | 978<br>271   | 925<br>235   | 854<br>241   |
| LISTINGS   | 978<br>271<br>8  | 925<br>235<br>12   | 854<br>241<br>15   |
| LISTINGS Pendings  | 978<br>271   | 925<br>235   | 854<br>241   |
| LISTINGS Pendings Distressed Sales Med. SP w/o distr   | 978<br>271<br>8  | 925<br>235<br>12   | 854<br>241<br>15   |
| LISTINGS Pendings Distressed Sales Med. SP w/o distr  % CHANGE 2014-15                                   | 978<br>271<br>8<br>\$209,900   | 925<br>235<br>12<br>\$219,450  | 854<br>241<br>15<br>\$219,500  |
| LISTINGS Pendings Distressed Sales Med. SP w/o distr  % CHANGE 2014-15 SOLD                              | 978<br>271<br>8<br>\$209,900   | 925<br>235<br>12<br>\$219,450  | 854<br>241<br>15<br>\$219,500  |
| LISTINGS Pendings Distressed Sales Med. SP w/o distr  % CHANGE 2014-15 SOLD DOM                          | 978<br>271<br>8<br>\$209,900<br>7.64%<br>-8.42%                              | 925<br>235<br>12<br>\$219,450<br>14.08%<br>-12.24%                               | 854<br>241<br>15<br>\$219,500<br>8.78%<br>3.37%                              |
| LISTINGS Pendings Distressed Sales Med. SP w/o distr  % CHANGE 2014-15 SOLD DOM MEDIAN                   | 978<br>271<br>8<br>\$209,900<br>7.64%<br>-8.42%<br>6.53%                     | 925<br>235<br>12<br>\$219,450<br>14.08%<br>-12.24%<br>-6.76%                     | 854<br>241<br>15<br>\$219,500<br>8.78%<br>3.37%<br>9.21%                     |
| LISTINGS Pendings Distressed Sales Med. SP w/o distr  % CHANGE 2014-15 SOLD DOM MEDIAN LISTINGS          | 978<br>271<br>8<br>\$209,900<br>7.64%<br>-8.42%<br>6.53%<br>-9.36%           | 925<br>235<br>12<br>\$219,450<br>14.08%<br>-12.24%<br>-6.76%<br>-12.82%          | 854<br>241<br>15<br>\$219,500<br>8.78%<br>3.37%<br>9.21%<br>-13.03%          |
| LISTINGS Pendings Distressed Sales Med. SP w/o distr  % CHANGE 2014-15 SOLD DOM MEDIAN LISTINGS Pendings | 978<br>271<br>8<br>\$209,900<br>7.64%<br>-8.42%<br>6.53%<br>-9.36%<br>10.61% | 925<br>235<br>12<br>\$219,450<br>14.08%<br>-12.24%<br>-6.76%<br>-12.82%<br>3.07% | 854<br>241<br>15<br>\$219,500<br>8.78%<br>3.37%<br>9.21%<br>-13.03%<br>5.70% |
| LISTINGS Pendings Distressed Sales Med. SP w/o distr  % CHANGE 2014-15 SOLD DOM MEDIAN LISTINGS          | 978<br>271<br>8<br>\$209,900<br>7.64%<br>-8.42%<br>6.53%<br>-9.36%           | 925<br>235<br>12<br>\$219,450<br>14.08%<br>-12.24%<br>-6.76%<br>-12.82%          | 854<br>241<br>15<br>\$219,500<br>8.78%<br>3.37%<br>9.21%<br>-13.03%          |

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.