

## Multi - Family Monthly Sales

2014	August	September	October
SOLD	102	134	138
<b>DOM</b>	<b>73</b>	<b>60</b>	<b>68</b>
MEDIAN	\$169,000	\$145,500	\$168,000
<b>LISTINGS</b>	<b>939</b>	<b>936</b>	<b>885</b>
<b>Pendings</b>	<b>405</b>	<b>406</b>	<b>391</b>
<b>Distressed Sales</b>	<b>31</b>	<b>37</b>	<b>37</b>
<b>Med. SP w/o distr</b>	<b>\$185,000</b>	<b>\$164,900</b>	<b>\$168,000</b>
% CHANGE 2013-14			
SOLD	-8.93%	6.35%	4.55%
<b>DOM</b>	<b>-8.75%</b>	<b>-24.05%</b>	<b>-9.33%</b>
MEDIAN	24.72%	4.30%	29.73%
<b>LISTINGS</b>	<b>27.93%</b>	<b>22.51%</b>	<b>16.75%</b>
<b>Pendings</b>	<b>-4.03%</b>	<b>-3.33%</b>	<b>4.83%</b>
<b>Distressed Sales</b>	<b>-24.39%</b>	<b>2.78%</b>	<b>-33.93%</b>
<b>Med. SP w/o distr</b>	<b>15.63%</b>	<b>9.93%</b>	<b>-0.88%</b>
2013	August	September	October
SOLD	112	126	132
<b>DOM</b>	<b>80</b>	<b>79</b>	<b>75</b>
MEDIAN	\$135,500	\$139,500	\$129,500
<b>LISTINGS</b>	<b>734</b>	<b>764</b>	<b>758</b>
<b>Pendings</b>	<b>422</b>	<b>420</b>	<b>373</b>
<b>Distressed Sales</b>	<b>41</b>	<b>36</b>	<b>56</b>
<b>Med. SP w/o distr</b>	<b>\$160,000</b>	<b>\$150,000</b>	<b>\$169,500</b>
% CHANGE 2012-13			
SOLD	-11.81%	26.00%	6.45%
<b>DOM</b>	<b>-9.09%</b>	<b>-3.66%</b>	<b>-9.64%</b>
MEDIAN	29.05%	7.10%	7.56%
<b>LISTINGS</b>	<b>-7.32%</b>	<b>-2.68%</b>	<b>-0.26%</b>
<b>Pendings</b>	<b>-13.70%</b>	<b>-10.64%</b>	<b>-13.05%</b>
<b>Distressed Sales</b>	<b>-34.92%</b>	<b>-21.74%</b>	<b>0.00%</b>
<b>Med. SP w/o distr</b>	<b>6.35%</b>	<b>-5.36%</b>	<b>13.38%</b>
2012	August	September	October
SOLD	127	100	124
<b>DOM</b>	<b>88</b>	<b>82</b>	<b>83</b>
MEDIAN	\$105,000	\$130,250	\$120,400
<b>LISTINGS</b>	<b>792</b>	<b>785</b>	<b>760</b>
<b>Pendings</b>	<b>489</b>	<b>470</b>	<b>429</b>
<b>Distressed Sales</b>	<b>63</b>	<b>46</b>	<b>56</b>
<b>Med. SP w/o distr</b>	<b>\$150,450</b>	<b>\$158,500</b>	<b>\$149,500</b>
% CHANGE 2011-12			
SOLD	16.51%	-16.67%	14.81%
<b>DOM</b>	<b>27.54%</b>	<b>9.33%</b>	<b>6.41%</b>
MEDIAN	-18.60%	9.85%	20.40%
<b>LISTINGS</b>	<b>-28.65%</b>	<b>-27.72%</b>	<b>-26.43%</b>
<b>Pendings</b>	<b>17.55%</b>	<b>18.39%</b>	<b>9.72%</b>
<b>Distressed Sales</b>	<b>14.55%</b>	<b>-30.30%</b>	<b>-12.50%</b>
<b>Med. SP w/o distr</b>	<b>-12.53%</b>	<b>2.26%</b>	<b>10.95%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year.

Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.