

## Multi - Family Monthly Sales

2014	September	October	November
SOLD	134	138	86
<b>DOM</b>	<b>60</b>	<b>68</b>	<b>76</b>
MEDIAN	\$145,500	\$168,000	\$152,000
<b>LISTINGS</b>	<b>936</b>	<b>885</b>	<b>795</b>
<b>Pendings</b>	<b>406</b>	<b>391</b>	<b>383</b>
<b>Distressed Sales</b>	<b>37</b>	<b>37</b>	<b>24</b>
<b>Med. SP w/o distr</b>	<b>\$164,900</b>	<b>\$168,000</b>	<b>\$166,250</b>
% CHANGE 2013-14			
SOLD	6.35%	4.55%	-28.93%
<b>DOM</b>	<b>-24.05%</b>	<b>-9.33%</b>	<b>-5.00%</b>
MEDIAN	4.30%	29.73%	7.04%
<b>LISTINGS</b>	<b>22.51%</b>	<b>16.75%</b>	<b>9.66%</b>
<b>Pendings</b>	<b>-3.33%</b>	<b>4.83%</b>	<b>8.81%</b>
<b>Distressed Sales</b>	<b>2.78%</b>	<b>-33.93%</b>	<b>-38.46%</b>
<b>Med. SP w/o distr</b>	<b>9.93%</b>	<b>-0.88%</b>	<b>-4.45%</b>
2013	September	October	November
SOLD	126	132	121
<b>DOM</b>	<b>79</b>	<b>75</b>	<b>80</b>
MEDIAN	\$139,500	\$129,500	\$142,000
<b>LISTINGS</b>	<b>764</b>	<b>758</b>	<b>725</b>
<b>Pendings</b>	<b>420</b>	<b>373</b>	<b>352</b>
<b>Distressed Sales</b>	<b>36</b>	<b>56</b>	<b>39</b>
<b>Med. SP w/o distr</b>	<b>\$150,000</b>	<b>\$169,500</b>	<b>\$174,000</b>
% CHANGE 2012-13			
SOLD	26.00%	6.45%	18.63%
<b>DOM</b>	<b>-3.66%</b>	<b>-9.64%</b>	<b>-20.00%</b>
MEDIAN	7.10%	7.56%	18.38%
<b>LISTINGS</b>	<b>-2.68%</b>	<b>-0.26%</b>	<b>3.72%</b>
<b>Pendings</b>	<b>-10.64%</b>	<b>-13.05%</b>	<b>-17.37%</b>
<b>Distressed Sales</b>	<b>-21.74%</b>	<b>0.00%</b>	<b>-11.36%</b>
<b>Med. SP w/o distr</b>	<b>-5.36%</b>	<b>13.38%</b>	<b>10.51%</b>
2012	September	October	November
SOLD	100	124	102
<b>DOM</b>	<b>82</b>	<b>83</b>	<b>100</b>
MEDIAN	\$130,250	\$120,400	\$119,950
<b>LISTINGS</b>	<b>785</b>	<b>760</b>	<b>699</b>
<b>Pendings</b>	<b>470</b>	<b>429</b>	<b>426</b>
<b>Distressed Sales</b>	<b>46</b>	<b>56</b>	<b>44</b>
<b>Med. SP w/o distr</b>	<b>\$158,500</b>	<b>\$149,500</b>	<b>\$157,450</b>
% CHANGE 2011-12			
SOLD	-16.67%	14.81%	-17.07%
<b>DOM</b>	<b>9.33%</b>	<b>6.41%</b>	<b>13.64%</b>
MEDIAN	9.85%	20.40%	-0.04%
<b>LISTINGS</b>	<b>-27.72%</b>	<b>-26.43%</b>	<b>-29.96%</b>
<b>Pendings</b>	<b>18.39%</b>	<b>9.72%</b>	<b>9.51%</b>
<b>Distressed Sales</b>	<b>-30.30%</b>	<b>-12.50%</b>	<b>-39.73%</b>
<b>Med. SP w/o distr</b>	<b>2.26%</b>	<b>10.95%</b>	<b>4.27%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.