## **Multi - Family Monthly Sales**

2011	September	October	November
SOLD	120	108	123
DOM	75	78	88
MEDIAN	\$118,575	\$100,000	\$120,000
LISTINGS	1,086	1,033	998
Pendings	397	391	389
Distressed Sales	66	64	73
Med. SP w/o distr	\$155,000	\$134,750	\$151,000
wed. Of w/o disti	ψ100,000	Ψ104,700	Ψ101,000
% CHANGE 2010-11			
SOLD	8.11%	0.93%	10.81%
DOM	10.29%	8.33%	2.33%
MEDIAN	-7.00%	-31.03%	-4.00%
LISTINGS	-7.50%	<b>-9.31%</b>	-8.10%
Pendings	5.87%	2.62%	5.71%
Distressed Sales	-5.71%	25.49%	10.61%
Med. SP w/o distr	-16.01%	-24.62%	-2.58%
wed. SP w/o distr	-10.0176	-24.02%	-2.30%
2010	September	October	November
SOLD	111	107	111
	68	72	86
DOM			
MEDIAN	\$127,500	\$145,000	\$125,000
LISTINGS	1,174	1,139	1,086
Pendings	375	381	368
Distressed Sales	70	51	66
Med. SP w/o distr	\$184,536	\$178,750	\$155,000
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% CHANGE 2009-10	22.227	40.700/	05.000/
SOLD	-32.32%	-42.78%	-35.09%
DOM	-2.86%	-1.37%	13.16%
MEDIAN	11.43%	31.82%	8.79%
LISTINGS	19.80%	17.54%	9.92%
Pendings	-33.63%	-29.70%	-26.10%
Distressed Sales	-32.69%	-59.84%	-37.74%
Med. SP w/o distr	11.70%	5.15%	-8.82%
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2009	September	October	November
SOLD	164	187	171
DOM	70	73	76
MEDIAN	\$114,425	\$110,000	\$114,900
LISTINGS	980	969	988
Pendings	565	542	498
Distressed Sales	104	127	106
Med. SP w/o distr	\$165,200	\$170,000	\$170,000
% CHANGE 2008-09			
SOLD	-2.38%	-3.11%	19.58%
DOM	-29.29%	-18.89%	-30.28%
MEDIAN	-15.24%	-5.17%	9.43%
LISTINGS	-30.10%	-30.64%	-26.65%
Pendings	-0.35%	-9.52%	-10.75%
Distressed Sales	-9.57%	-18.59%	-7.83%
Med. SP w/o distr	-23.16%	-20.93%	-4.23%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.