

## Multifamily Monthly Sales

	January 2017	February 2017	March 2017
SOLD	138	115	141
<b>DOM</b>	<b>60</b>	<b>67</b>	<b>59</b>
MEDIAN	\$187,250	\$180,000	\$175,000
<b>LISTINGS</b>	<b>513</b>	<b>479</b>	<b>485</b>
<b>Pendings</b>	<b>342</b>	<b>351</b>	<b>384</b>
<b>Distressed Sales</b>	<b>17</b>	<b>18</b>	<b>27</b>
<b>Med. SP w/o distr</b>	<b>\$195,500</b>	<b>\$191,500</b>	<b>\$195,000</b>
% CHANGE 2016-17			
SOLD	16.16%	4.55%	20.51%
<b>DOM</b>	<b>-3.80%</b>	<b>-8.22%</b>	<b>-21.33%</b>
MEDIAN	9.93%	9.09%	0.00%
<b>LISTINGS</b>	<b>-14.78%</b>	<b>-20.17%</b>	<b>-20.88%</b>
<b>Pendings</b>	<b>-4.36%</b>	<b>-1.96%</b>	<b>0.26%</b>
<b>Distressed Sales</b>	<b>-22.22%</b>	<b>-25.00%</b>	<b>68.75%</b>
<b>Med. SP w/o distr</b>	<b>9.09%</b>	<b>0.79%</b>	<b>5.41%</b>
	January 2016	February 2016	March 2016
SOLD	115	110	117
<b>DOM</b>	<b>76</b>	<b>73</b>	<b>75</b>
MEDIAN	\$155,000	\$165,000	\$175,000
<b>LISTINGS</b>	<b>594</b>	<b>600</b>	<b>613</b>
<b>Pendings</b>	<b>351</b>	<b>358</b>	<b>383</b>
<b>Distressed Sales</b>	<b>28</b>	<b>24</b>	<b>16</b>
<b>Med. SP w/o distr</b>	<b>\$180,000</b>	<b>\$190,000</b>	<b>\$185,000</b>
% CHANGE 2015-16			
SOLD	16.16%	30.95%	1.74%
<b>DOM</b>	<b>-3.80%</b>	<b>-6.41%</b>	<b>-3.85%</b>
MEDIAN	9.93%	9.63%	10.41%
<b>LISTINGS</b>	<b>-14.78%</b>	<b>-10.85%</b>	<b>-15.33%</b>
<b>Pendings</b>	<b>-4.36%</b>	<b>1.13%</b>	<b>0.52%</b>
<b>Distressed Sales</b>	<b>-22.22%</b>	<b>-4.00%</b>	<b>-40.74%</b>
<b>Med. SP w/o distr</b>	<b>9.09%</b>	<b>14.46%</b>	<b>6.47%</b>
	January 2015	February 2015	March 2015
SOLD	99	84	115
<b>DOM</b>	<b>79</b>	<b>78</b>	<b>78</b>
MEDIAN	\$141,000	\$150,500	\$158,500
<b>LISTINGS</b>	<b>697</b>	<b>673</b>	<b>724</b>
<b>Pendings</b>	<b>367</b>	<b>354</b>	<b>381</b>
<b>Distressed Sales</b>	<b>36</b>	<b>25</b>	<b>27</b>
<b>Med. SP w/o distr</b>	<b>\$165,000</b>	<b>\$166,000</b>	<b>\$173,750</b>
% CHANGE 2014-15			
SOLD	15.12%	1.20%	36.90%
<b>DOM</b>	<b>-3.66%</b>	<b>-9.30%</b>	<b>-4.88%</b>
MEDIAN	12.80%	8.27%	6.38%
<b>LISTINGS</b>	<b>4.50%</b>	<b>-0.74%</b>	<b>0.28%</b>
<b>Pendings</b>	<b>6.38%</b>	<b>1.14%</b>	<b>4.10%</b>
<b>Distressed Sales</b>	<b>-2.70%</b>	<b>-13.79%</b>	<b>-6.90%</b>
<b>Med. SP w/o distr</b>	<b>5.10%</b>	<b>10.70%</b>	<b>2.21%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.