## **Multi - Family Monthly Sales**

2014	January	February	March
SOLD	86	83	84
DOM	82	86	82
MEDIAN	\$125,000	\$139,000	\$149,000
LISTINGS	667	678	722
Pendings	345	350	366
Distressed Sales	37	29	29
Med. SP w/o distr	\$157,000	\$149,950	\$170,000
% CHANGE 2013-14			
SOLD	7.50%	5.06%	-14.29%
DOM	-10.87%	-1.15%	-16.33%
MEDIAN	8.23%	44.79%	19.20%
LISTINGS	4.55%	5.44%	7.60%
Pendings	-17.46%	-15.46%	-12.65%
Distressed Sales	12.12%	-38.30%	-29.27%
Med. SP w/o distr	7.17%	2.35%	19.72%
	1.11/0	2.33 /0	13.12/0
2013	January	February	March
SOLD	80	79	98
DOM	<u>92</u>	<u> </u>	<u> </u>
MEDIAN	\$115,500	\$96,000	\$125,000
LISTINGS	638	<u> </u>	671
Pendings	418	414	419
Distressed Sales	33	47	41
Med. SP w/o distr	\$146,500	\$146,500	\$142,000
% CHANGE 2012-13			
SOLD	-13.04%	2.60%	-15.52%
DOM		- <b>19.44%</b>	
MEDIAN	<b>8.24%</b>		<b>-14.04%</b>
	4.90%	-7.69%	-1.54%
LISTINGS	-28.79%	-25.84%	-22.25%
Pendings	12.06%	-6.33%	-5.20%
Distressed Sales	-40.00%	6.82%	-30.51%
Med. SP w/o distr	-2.27%	1.03%	-2.41%
2012	January	February	March
SOLD	92	77	116
DOM	85	108	114
MEDIAN	\$110,100	\$104,000	\$126,950
LISTINGS	<b>896</b>	<u>\$104,000</u> <b>867</b>	\$120,930 <b>863</b>
Pendings	373	442	442
Distressed Sales	55	44	59
Med. SP w/o distr	\$149,900	\$145,000	\$145,500
% CHANGE 2011-12			
SOLD	27.78%	20.31%	1.75%
	<b>16.44%</b>	<b>22.73%</b>	<b>10.68%</b>
MEDIAN	-17.68%	8.33%	5.79%
LISTINGS	-9.49%	-13.39%	-15.39%
Pendings	1.08%	8.87%	3.27%
Distressed Sales	37.50%	12.82%	-10.61%
Med. SP w/o distr	-7.75%	-14.71%	-12.35%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.