

Single Family Monthly Comparisons

| 2012 | January | February | March |
|--------------------------|------------------|------------------|------------------|
| SOLD | 454 | 434 | 611 |
| DOM | 107 | 109 | 106 |
| MEDIAN | \$172,750 | \$170,000 | \$175,000 |
| LISTINGS | 5068 | 5227 | 5421 |
| Average Sold price | \$256,745 | \$236,452 | \$230,940 |
| Pendings | 1099 | 1242 | 1369 |
| Distressed Sales | 158 | 145 | 206 |
| Med. SP w/o distr | \$215,250 | \$211,000 | \$215,000 |
| | | | |
| % CHANGE 2011-12 | | | |
| SOLD | 15.82% | 27.65% | 24.69% |
| DOM | 3.88% | -0.91% | -4.50% |
| MEDIAN | -12.86% | -17.07% | -6.04% |
| LISTINGS | 3.34% | 1.16% | -4.14% |
| Average Sold price | 9.29% | -7.33% | -1.28% |
| Pendings | 15.68% | 26.86% | 19.35% |
| Distressed Sales | 59.60% | 36.79% | 15.73% |
| Med. SP w/o distr | -6.00% | -12.08% | -6.32% |
| | | | |
| 2011 | January | February | March |
| SOLD | 392 | 340 | 490 |
| DOM | 103 | 110 | 111 |
| MEDIAN | \$198,250 | \$205,000 | \$186,250 |
| LISTINGS | 4,904 | 5167 | 5655 |
| Average Sold price | \$234,928 | \$255,150 | \$233,934 |
| Pendings | 950 | 979 | 1147 |
| Distressed Sales | 99 | 106 | 178 |
| Med. SP w/o distr | \$229,000 | \$240,000 | \$229,500 |
| | | | |
| % CHANGE 2010-11 | | | |
| SOLD | -0.76% | -12.82% | -14.93% |
| DOM | 24.10% | 35.80% | 20.65% |
| MEDIAN | -0.88% | 7.92% | -3.75% |
| LISTINGS | 1.22% | -0.63% | 0.14% |
| Average Sold price | -6.38% | 12.52% | -7.28% |
| Pendings | -6.68% | -16.61% | -9.04% |
| Distressed Sales | -22.66% | -33.33% | -11.00% |
| Med. SP w/o distr | 0.66% | 7.87% | 0.33% |
| | | | |
| 2010 | January | February | March |
| SOLD | 395 | 390 | 576 |
| DOM | 83 | 81 | 92 |
| MEDIAN | \$200,000 | \$189,950 | \$193,500 |
| LISTINGS | 4,845 | 5,200 | 5,647 |
| Average Sold price | \$250,942 | \$226,758 | \$252,291 |
| Pendings | 1018 | 1174 | 1261 |
| Distressed Sales | 128 | 159 | 200 |
| Med. SP w/o distr | \$227,500 | \$222,500 | \$228,750 |
| | | | |
| % CHANGE 2009-10 | | | |
| SOLD | 8.52% | -2.74% | 19.01% |
| DOM | -23.85% | -22.12% | -11.54% |
| MEDIAN | 14.29% | 2.68% | 7.50% |
| LISTINGS | -6.54% | 0.12% | 9.18% |
| Average Sold price | 5.74% | 2.49% | 22.29% |
| Pendings | 3.35% | 8.91% | -6.94% |
| Distressed Sales | -26.44% | -7.02% | -6.54% |
| Med. SP w/o distr | 0.01% | 0.00% | 1.67% |

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.