

## Condo Sales

| 2009 condo               | February          | March             |
|--------------------------|-------------------|-------------------|
| SOLD                     | 65                | 68                |
| <b>DOM</b>               | <b>177</b>        | <b>140</b>        |
| MEDIAN                   | \$ 188,000        | \$ 166,000        |
| <b>LISTINGS</b>          | <b>1,528</b>      | <b>1,537</b>      |
| <b>Pendings</b>          | <b>221</b>        | <b>221</b>        |
| <b>Distressed Sales</b>  | <b>18</b>         | <b>22</b>         |
| <b>Median w/o Distr.</b> | <b>\$ 217,500</b> | <b>\$ 256,000</b> |
|                          |                   |                   |
| % CHANGE 06-07           |                   |                   |
| SOLD                     | -14.47%           | -21.84%           |
| <b>DOM</b>               | <b>71.84%</b>     | <b>50.54%</b>     |
| MEDIAN                   | -17.54%           | -16.58%           |
| <b>LISTINGS</b>          |                   |                   |
| <b>Pendings</b>          |                   |                   |
|                          |                   |                   |
| 2008                     | February          | March             |
| SOLD                     | 76                | 87                |
| <b>DOM</b>               | <b>103</b>        | <b>93</b>         |
| MEDIAN                   | \$ 228,000        | \$ 199,000        |
| <b>LISTINGS</b>          | <b>na</b>         | <b>na</b>         |
| <b>Pendings</b>          | <b>na</b>         | <b>na</b>         |
|                          |                   |                   |
| % CHANGE 06-07           |                   |                   |
| SOLD                     | -16.48%           | -47.59%           |
| <b>DOM</b>               | <b>-10.43%</b>    | <b>-30.08%</b>    |
| MEDIAN                   | 8.57%             | 0.03%             |
| <b>LISTINGS</b>          |                   |                   |
| <b>Pendings</b>          |                   |                   |
|                          |                   |                   |
| 2007                     | February          | March             |
| SOLD                     | 91                | 166               |
| <b>DOM</b>               | <b>115</b>        | <b>133</b>        |
| MEDIAN                   | \$ 210,000        | \$ 198,950        |
| <b>LISTINGS</b>          | <b>na</b>         | <b>na</b>         |
| <b>Pendings</b>          | <b>na</b>         | <b>na</b>         |
|                          |                   |                   |