

## Multifamily Monthly Sales

	April 2020	May 2020	June 2020
SOLD	121	93	123
<b>DOM</b>	<b>54</b>	<b>45</b>	<b>42</b>
MEDIAN	\$285,000	\$305,000	\$300,000
<b>LISTINGS</b>	<b>330</b>	<b>357</b>	<b>368</b>
<b>Pendings</b>	<b>248</b>	<b>282</b>	<b>310</b>
<b>Distressed Sales</b>	<b>3</b>	<b>0</b>	<b>4</b>
<b>Med. SP w/o distr</b>	<b>\$286,000</b>	<b>\$0</b>	<b>\$300,000</b>
% CHANGE 2019-20			
SOLD	-19.87%	-42.59%	-19.08%
<b>DOM</b>	<b>-18.18%</b>	<b>-11.76%</b>	<b>-12.50%</b>
MEDIAN	14.00%	14.07%	7.82%
<b>LISTINGS</b>	<b>-29.34%</b>	<b>-30.95%</b>	<b>-25.35%</b>
<b>Pendings</b>	<b>-31.30%</b>	<b>-26.56%</b>	<b>-22.50%</b>
<b>Distressed Sales</b>	<b>-50.00%</b>	<b>-100.00%</b>	<b>-20.00%</b>
<b>Med. SP w/o distr</b>	<b>14.40%</b>	<b>-100.00%</b>	<b>7.14%</b>
	April 2019	May 2019	June 2019
SOLD	151	162	152
<b>DOM</b>	<b>66</b>	<b>51</b>	<b>48</b>
MEDIAN	\$250,000	\$267,375	\$278,250
<b>LISTINGS</b>	<b>467</b>	<b>517</b>	<b>493</b>
<b>Pendings</b>	<b>361</b>	<b>384</b>	<b>400</b>
<b>Distressed Sales</b>	<b>6</b>	<b>8</b>	<b>5</b>
<b>Med. SP w/o distr</b>	<b>\$250,000</b>	<b>\$270,000</b>	<b>\$280,000</b>
% CHANGE 218-19			
SOLD	-7.93%	6.58%	-25.85%
<b>DOM</b>	<b>26.92%</b>	<b>10.87%</b>	<b>2.13%</b>
MEDIAN	8.93%	10.89%	11.30%
<b>LISTINGS</b>	<b>-12.71%</b>	<b>-15.66%</b>	<b>-17.42%</b>
<b>Pendings</b>	<b>27.11%</b>	<b>16.36%</b>	<b>17.30%</b>
<b>Distressed Sales</b>	<b>-70.00%</b>	<b>-27.27%</b>	<b>-37.50%</b>
<b>Med. SP w/o distr</b>	<b>4.60%</b>	<b>9.76%</b>	<b>12.00%</b>
	April 2018	May 2018	June 2018
SOLD	164	152	205
<b>DOM</b>	<b>52</b>	<b>46</b>	<b>47</b>
MEDIAN	\$229,500	\$241,107	\$250,000
<b>LISTINGS</b>	<b>535</b>	<b>613</b>	<b>597</b>
<b>Pendings</b>	<b>284</b>	<b>330</b>	<b>341</b>
<b>Distressed Sales</b>	<b>20</b>	<b>11</b>	<b>8</b>
<b>Med. SP w/o distr</b>	<b>\$239,000</b>	<b>\$246,000</b>	<b>\$250,000</b>
% CHANGE 2016-17			
SOLD	7.19%	7.80%	2.50%
<b>DOM</b>	<b>-17.46%</b>	<b>0.00%</b>	<b>-6.00%</b>
MEDIAN	19.22%	21.16%	19.05%
<b>LISTINGS</b>	<b>7.21%</b>	<b>16.10%</b>	<b>13.71%</b>
<b>Pendings</b>	<b>-16.22%</b>	<b>-7.82%</b>	<b>-20.88%</b>
<b>Distressed Sales</b>	<b>-13.04%</b>	<b>-63.33%</b>	<b>-63.64%</b>
<b>Med. SP w/o distr</b>	<b>16.87%</b>	<b>14.42%</b>	<b>16.28%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.