## **Multi - Family Monthly Sales**

2012	April	May	June
SOLD	102	116	120
DOM	86	83	99
MEDIAN	\$127,499	\$115,100	\$124,500
LISTINGS	905	905	867
Pendings	439	448	470
Distressed Sales	50	58	52
Med. SP w/o distr	\$172,500	\$148,000	\$150,000
% CHANGE 2011-12			
SOLD	6.25%	-13.43%	12.15%
DOM	2.38%	10.67%	22.22%
MEDIAN	2.61%	-4.08%	3.75%
LISTINGS	-15.89%	-18.10%	-20.53%
Pendings	12.28%	16.06%	12.71%
Distressed Sales	2.04%	-18.31%	6.12%
Med. SP w/o distr	6.15%	2.07%	-8.65%
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2011	April	May	June
SOLD	96	134	107
DOM	84	75	81
MEDIAN	\$124,250	\$120,000	\$120,000
LISTINGS	1076	1105	1091
	391	386	417
Pendings	49	71	49
Distressed Sales	• • •		
Med. SP w/o distr	\$162,500	\$145,000	\$164,200
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% CHANGE 2010-11	24 420/	0.000/	40.000/
SOLD	-31.43%	-6.29%	-43.68%
DOM	1.20%	19.05%	30.65%
MEDIAN	0.40%	11.21%	-5.51%
LISTINGS	4.67%	4.64%	2.92%
Pendings	-21.96%	-16.99%	-0.71%
Distressed Sales	-38.75%	-21.11%	-57.76%
Med. SP w/o distr	0.00%	-9.38%	-4.81%
2010	April	May	June
SOLD	140	143	190
DOM	83	63	62
MEDIAN	\$123,750	\$107,900	\$127,000
LISTINGS	1,028	1,056	1,060
Pendings	501	465	420
Distressed Sales	80	90	116
Med. SP w/o distr	\$162,500	\$160,000	\$172,500
% CHANGE 2009-10			
SOLD	-37.78%	-17.82%	-21.49%
DOM	5.06%	-30.00%	-17.33%
MEDIAN	77.04%	31.59%	52.64%
LISTINGS	3.01%	4.35%	8.27%
Pendings	-29.04%	-30.80%	-33.75%
Distressed Sales	-58.33%	-34.78%	-40.21%
Med. SP w/o distr	-9.72%	9.81%	-5.97%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.