

### Condo Monthly Sales

2011	April	May	June
SOLD	92	109	129
<b>DOM</b>	<b>145</b>	<b>123</b>	<b>111</b>
MEDIAN	\$149,000	\$180,000	\$200,000
<b>LISTINGS</b>	<b>1,474</b>	<b>1,491</b>	<b>1,474</b>
<b>Pendings</b>	<b>251</b>	<b>238</b>	<b>235</b>
<b>Distressed Sales</b>	<b>30</b>	<b>23</b>	<b>27</b>
<b>Med. SP w/o distr</b>	<b>\$194,500</b>	<b>\$239,500</b>	<b>\$241,000</b>
% CHANGE 2010-11			
SOLD	-16.36%	-1.80%	-21.34%
<b>DOM</b>	<b>11.54%</b>	<b>5.13%</b>	<b>-1.77%</b>
MEDIAN	-11.31%	-1.06%	9.29%
<b>LISTINGS</b>	<b>-2.45%</b>	<b>-1.97%</b>	<b>-2.45%</b>
<b>Pendings</b>	<b>-17.43%</b>	<b>-14.70%</b>	<b>2.62%</b>
<b>Distressed Sales</b>	<b>50.00%</b>	<b>35.29%</b>	<b>-10.00%</b>
<b>Med. SP w/o distr</b>	<b>3.18%</b>	<b>14.87%</b>	<b>19.90%</b>
2010	April	May	June
SOLD	110	111	164
<b>DOM</b>	<b>130</b>	<b>117</b>	<b>113</b>
MEDIAN	\$168,000	\$181,925	\$183,000
<b>LISTINGS</b>	<b>1,511</b>	<b>1,521</b>	<b>1,511</b>
<b>Pendings</b>	<b>304</b>	<b>279</b>	<b>229</b>
<b>Distressed Sales</b>	<b>20</b>	<b>17</b>	<b>30</b>
<b>Med. SP w/o distr</b>	<b>\$188,500</b>	<b>\$208,500</b>	<b>\$201,000</b>
% CHANGE 2009-10			
SOLD	46.67%	21.98%	23.31%
<b>DOM</b>	<b>-18.24%</b>	<b>-22.00%</b>	<b>-8.87%</b>
MEDIAN	-15.15%	14.42%	-6.15%
<b>LISTINGS</b>	<b>-3.94%</b>	<b>-2.06%</b>	<b>1.41%</b>
<b>Pendings</b>	<b>0.00%</b>	<b>-7.00%</b>	<b>-19.37%</b>
<b>Distressed Sales</b>	<b>18%</b>	<b>-39%</b>	<b>3%</b>
<b>Med. SP w/o distr</b>	<b>-4.80%</b>	<b>13.32%</b>	<b>-5.85%</b>
2009	April	May	June
SOLD	75	91	133
<b>DOM</b>	<b>159</b>	<b>150</b>	<b>124</b>
MEDIAN	\$198,000	\$159,000	\$195,000
<b>LISTINGS</b>	<b>1,573</b>	<b>1,553</b>	<b>1,490</b>
<b>Pendings</b>	<b>304</b>	<b>300</b>	<b>284</b>
<b>Distressed Sales</b>	<b>17</b>	<b>28</b>	<b>29</b>
<b>Med. SP w/o distr</b>	<b>\$198,000</b>	<b>\$184,000</b>	<b>\$213,500</b>
% CHANGE 2008-09			
SOLD	-36.97%	-35.00%	-4.32%
<b>DOM</b>	<b>43.24%</b>	<b>38.89%</b>	<b>29.17%</b>
MEDIAN	-9.96%	-31.32%	-8.02%
<b>LISTINGS</b>			
<b>Pendings</b>			
<b>Distressed Sales</b>		<b>100.00%</b>	<b>81.25%</b>
<b>Median w/o Distr.</b>		<b>-22.03%</b>	<b>-0.70%</b>