## **Condo Monthly Sales**

| 2011              | May       | June          | July             |
|-------------------|-----------|---------------|------------------|
| SOLD              | 109       | 129           | 97               |
| DOM               | 123       | 111           | 123              |
| MEDIAN            | \$180,000 | \$200,000     | \$242,000        |
| LISTINGS          | 1,491     | 1,474         | 1,395            |
| Pendings          | 238       | 235           | 249              |
| Distressed Sales  | 23        | 27            | 14               |
| Med. SP w/o distr | \$239,500 | \$241,000     | \$260,000        |
|                   |           |               |                  |
| % CHANGE 2010-11  |           |               |                  |
| SOLD              | -1.80%    | -21.34%       | -2.02%           |
| DOM               | 5.13%     | -1.77%        | -13.99%          |
| MEDIAN            | -1.06%    | 9.29%         | 5.22%            |
| LISTINGS          | -1.97%    | -2.45%        | -7.19%           |
| Pendings          | -14.70%   | 2.62%         | 2.47%            |
| Distressed Sales  | 35.29%    | -10.00%       | -22.22%          |
| Med. SP w/o distr | 14.87%    | 19.90%        | -1.85%           |
|                   |           |               |                  |
| 2010              | May       | June          | July             |
| SOLD              | 111       | 164           | 99               |
| DOM               | 117       | 113           | 143              |
| MEDIAN            | \$181,925 | \$183,000     | \$230,000        |
| LISTINGS          | 1,521     | 1,511         | 1,503            |
| Pendings          | 279       | 229           | 243              |
| Distressed Sales  | 17        | 30            | 18               |
| Med. SP w/o distr | \$208,500 | \$201,000     | \$264,900        |
|                   | Ψ=00,000  | <b>+===</b> , | Ψ=0 1,000        |
| % CHANGE 2009-10  |           |               |                  |
| SOLD              | 21.98%    | 23.31%        | -17.50%          |
| DOM               | -22.00%   | -8.87%        | 15.32%           |
| MEDIAN            | 14.42%    | -6.15%        | 35.29%           |
| LISTINGS          | -2.06%    | 1.41%         | 4.45%            |
| Pendings          | -7.00%    | -19.37%       | -7.60%           |
| Distressed Sales  | -39%      | 3%            | -36%             |
| Med. SP w/o distr | 13.32%    | -5.85%        | 42.52%           |
|                   |           |               |                  |
| 2009              | May       | June          | July             |
| SOLD              | 91        | 133           | 120              |
| DOM               | 150       | 124           | 124              |
| MEDIAN            | \$159,000 | \$195,000     | \$170,000        |
| LISTINGS          | 1,553     | 1,490         | 1,439            |
| Pendings          | 300       | 284           | 263              |
| Distressed Sales  | 28        | 29            | 28               |
| Med. SP w/o distr | \$184,000 | \$213,500     | \$185,875        |
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| % CHANGE 2008-09  |           |               |                  |
| SOLD              | -35.00%   | -4.32%        | 6.19%            |
| DOM               | 38.89%    | 29.17%        | <b>-8.15%</b>    |
| MEDIAN            | -31.32%   | -8.02%        | -24.44%          |
| LISTINGS          | 55270     | 5.52,0        | -19.20%          |
| Pendings          |           |               | 16.89%           |
| Distressed Sales  | 100.00%   | 81.25%        | 154.55%          |
| Median w/o Distr. | -22.03%   | -0.70%        | -20.87%          |
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