Multifamily Monthly Sales

	November 2018	December 2018	January 2019
SOLD	183	170	153
DOM	54	47	52
MEDIAN	\$250,000	\$259,450	\$264,000
LISTINGS	566	486	467
Pendings	337	277	275
Distressed Sales	6	11	10
Med. SP w/o distr	\$255,000	\$250,000	\$265,000
	,,	, , , , , ,	,,
	% CHANGE 2017-18	% CHANGE 2017-18	% CHANGE 2018-19
SOLD	25.34%	-13.71%	6.99%
DOM	17.39%	-6.00%	26.83%
MEDIAN	7.69%	15.31%	17.33%
LISTINGS	15.98%	19.12%	12.80%
Pendings	-11.78%	-11.50%	-1.79%
Distressed Sales	-53.85%	-50.00%	-28.57%
Med. SP w/o distr	6.25%	8.70%	12.77%
Mica. Of W/O disti	0.2070	0.70	12.77
	November 2017	December 2017	January 2018
SOLD	146	197	143
DOM	46	50	41
MEDIAN	\$232,150	\$225,000	\$225,000
LISTINGS	488	408	φ223,000 414
	382	313	280
Pendings Distressed Sales	13	22	14
Med. SP w/o distr	_		
wed. SP w/o distr	\$240,000	\$229,999	\$235,000
	% CHANGE 2016-17	% CHANGE 2016-17	% CHANGE 2017-18
SOLD		% CHANGE 2016-17 38.73%	
	-9.88%		3.62%
DOM	-25.81%	-26.47%	-31.67%
MEDIAN	26.86%	11.41%	20.16%
LISTINGS	-17.71%	-20.16%	-19.30%
Pendings	-1.55%	-11.33%	-18.13%
Distressed Sales	-59.38%	69.23%	-17.65%
Med. SP w/o distr	18.81%	9.52%	20.20%
	November 2016	December 2016	January 2017
SOLD	162	142	138
DOM	162 62	142 68	138 60
DOM MEDIAN	162 62 \$183,000	142 68 \$201,950	138 60 \$187,250
DOM MEDIAN LISTINGS	162 62 \$183,000 593	142 68 \$201,950 511	138 60 \$187,250 513
DOM MEDIAN LISTINGS Pendings	162 62 \$183,000 593 388	142 68 \$201,950 511 353	138 60 \$187,250 513 342
DOM MEDIAN LISTINGS Pendings Distressed Sales	162 62 \$183,000 593 388 32	142 68 \$201,950 511 353 13	138 60 \$187,250 513 342 17
DOM MEDIAN LISTINGS Pendings	162 62 \$183,000 593 388	142 68 \$201,950 511 353	138 60 \$187,250 513 342
DOM MEDIAN LISTINGS Pendings Distressed Sales	162 62 \$183,000 593 388 32 \$202,000	142 68 \$201,950 511 353 13 \$210,000	138 60 \$187,250 513 342 17 \$195,500
DOM MEDIAN LISTINGS Pendings Distressed Sales Med. SP w/o distr	162 62 \$183,000 593 388 32 \$202,000 % CHANGE 2015-16	142 68 \$201,950 511 353 13 \$210,000 % CHANGE 2015-16	138 60 \$187,250 513 342 17 \$195,500 % CHANGE 2016-17
DOM MEDIAN LISTINGS Pendings Distressed Sales Med. SP w/o distr	162 62 \$183,000 593 388 32 \$202,000 % CHANGE 2015-16 42.11%	142 68 \$201,950 511 353 13 \$210,000 % CHANGE 2015-16 -11.80%	138 60 \$187,250 513 342 17 \$195,500 % CHANGE 2016-17 20.00%
DOM MEDIAN LISTINGS Pendings Distressed Sales Med. SP w/o distr	162 62 \$183,000 593 388 32 \$202,000 % CHANGE 2015-16 42.11% -36.08%	142 68 \$201,950 511 353 13 \$210,000 % CHANGE 2015-16 -11.80% -26.88%	138 60 \$187,250 513 342 17 \$195,500 % CHANGE 2016-17 20.00% -21.05%
DOM MEDIAN LISTINGS Pendings Distressed Sales Med. SP w/o distr	162 62 \$183,000 593 388 32 \$202,000 % CHANGE 2015-16 42.11%	142 68 \$201,950 511 353 13 \$210,000 % CHANGE 2015-16 -11.80%	138 60 \$187,250 513 342 17 \$195,500 % CHANGE 2016-17 20.00%
DOM MEDIAN LISTINGS Pendings Distressed Sales Med. SP w/o distr SOLD DOM	162 62 \$183,000 593 388 32 \$202,000 % CHANGE 2015-16 42.11% -36.08%	142 68 \$201,950 511 353 13 \$210,000 % CHANGE 2015-16 -11.80% -26.88%	138 60 \$187,250 513 342 17 \$195,500 % CHANGE 2016-17 20.00% -21.05%
DOM MEDIAN LISTINGS Pendings Distressed Sales Med. SP w/o distr SOLD DOM MEDIAN	162 62 \$183,000 593 388 32 \$202,000 % CHANGE 2015-16 42.11% -36.08% 4.57%	142 68 \$201,950 511 353 13 \$210,000 % CHANGE 2015-16 -11.80% -26.88% 21.29%	138 60 \$187,250 513 342 17 \$195,500 % CHANGE 2016-17 20.00% -21.05% 20.81%
DOM MEDIAN LISTINGS Pendings Distressed Sales Med. SP w/o distr SOLD DOM MEDIAN LISTINGS	162 62 \$183,000 593 388 32 \$202,000 % CHANGE 2015-16 42.11% -36.08% 4.57% -17.64%	142 68 \$201,950 511 353 13 \$210,000 % CHANGE 2015-16 -11.80% -26.88% 21.29% -16.64%	138 60 \$187,250 513 342 17 \$195,500 % CHANGE 2016-17 20.00% -21.05% 20.81% -13.64%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.