Condo Monthly Sales

| | November 2018 | December 2018 | January 2019 |
|--|---|--|--|
| SOLD | 200 | 160 | 125 |
| DOM | 61 | 68 | 83 |
| MEDIAN | \$223,000 | \$215,500 | \$225,000 |
| LISTINGS | 789 | 717 | 668 |
| Pendings | 232 | 214 | 227 |
| Distressed Sales | 3 | 4 | 0 |
| Med. SP w/o distr | \$224,000 | \$219,575 | \$225,000 |
| med. Cr. We diet. | 422 4,000 | 4210,010 | \$223,000 |
| | % CHANGE 2017-18 | % CHANGE 2017-18 | % CHANGE 2018-19 |
| SOLD | 14.29% | 0.00% | -13.79% |
| DOM | -22.78% | -6.85% | 6.41% |
| | -2.62% | | 4.65% |
| MEDIAN | | -6.71% | |
| LISTINGS | 9.28% | 12.56% | 2.61% |
| Pendings | 0.43% | 4.39% | 10.73% |
| Distressed Sales | -50.00% | -33.33% | -100.00% |
| Med. SP w/o distr | -2.61% | -7.55% | 2.27% |
| | | | |
| | November 2017 | December 2017 | January 2018 |
| SOLD | 175 | 160 | 145 |
| DOM | 79 | 73 | 78 |
| MEDIAN | \$229,000 | \$231,000 | \$215,000 |
| LISTINGS | 722 | 637 | 651 |
| Pendings | 231 | 205 | 205 |
| Distressed Sales | 6 | 6 | 5 |
| Med. SP w/o distr | \$230,000 | \$237,500 | \$220,000 |
| | · ´ | • , | • • • |
| | % CHANGE 2016-17 | % CHANGE 2016-17 | % CHANGE 2017-18 |
| SOLD | 6.06% | -6.43% | 11.54% |
| DOM | 5.33% | -6.41% | -4.88% |
| MEDIAN | 1.78% | 12.46% | 15.59% |
| LISTINGS | -5.87% | -12.98% | -14.00% |
| Pendings | -9.41% | 2.50% | -7.66% |
| Distressed Sales | -14.29% | -57.14% | -37.50% |
| Med. SP w/o distr | | | |
| Med. SP W/o distr | -6.12% | 13.12% | 15.82% |
| | November 2016 | December 2046 | January 2017 |
| COLD | | December 2016 | January 2017 |
| SOLD | 165 | 171 | 130 |
| DOM | 75 | 78 | 82 |
| MEDIAN | \$225,000 | \$205,400 | \$186,000 |
| | | | |
| LISTINGS | 767 | 732 | 757 |
| LISTINGS Pendings | 767 255 | 732 200 | 757 222 |
| LISTINGS | 767 | 732 200 14 | 757 |
| LISTINGS Pendings | 767 255 | 732 200 | 757 222 |
| LISTINGS Pendings Distressed Sales | 767 255 7 \$245,000 | 732 200 14 | 757 222 8 \$189,950 |
| LISTINGS Pendings Distressed Sales | 767 255 7 | 732 200 14 | 757 222 8 |
| LISTINGS Pendings Distressed Sales | 767 255 7 \$245,000 | 732 200 14 \$209,950 | 757 222 8 \$189,950 |
| LISTINGS Pendings Distressed Sales Med. SP w/o distr | 767 255 7 \$245,000 % CHANGE 2015-16 | 732 200 14 \$209,950 % CHANGE 2015-16 | 757 222 8 \$189,950 % CHANGE 2016-17 |
| LISTINGS Pendings Distressed Sales Med. SP w/o distr | 767 255 7 \$245,000 % CHANGE 2015-16 46.02% | 732 200 14 \$209,950 % CHANGE 2015-16 36.80% | 757 222 8 \$189,950 % CHANGE 2016-17 31.31% |
| LISTINGS Pendings Distressed Sales Med. SP w/o distr SOLD DOM | 767 255 7 \$245,000 % CHANGE 2015-16 46.02% -26.47% 11.94% | 732 200 14 \$209,950 % CHANGE 2015-16 36.80% -18.75% 20.82% | 757 222 8 \$189,950 % CHANGE 2016-17 31.31% -24.77% 1.64% |
| LISTINGS Pendings Distressed Sales Med. SP w/o distr SOLD DOM MEDIAN LISTINGS | 767 255 7 \$245,000 % CHANGE 2015-16 46.02% -26.47% 11.94% -3.52% | 732 200 14 \$209,950 % CHANGE 2015-16 36.80% -18.75% 20.82% -4.19% | 757 222 8 \$189,950 % CHANGE 2016-17 31.31% -24.77% 1.64% 0.26% |
| LISTINGS Pendings Distressed Sales Med. SP w/o distr SOLD DOM MEDIAN | 767 255 7 \$245,000 % CHANGE 2015-16 46.02% -26.47% 11.94% | 732 200 14 \$209,950 % CHANGE 2015-16 36.80% -18.75% 20.82% | 757 222 8 \$189,950 % CHANGE 2016-17 31.31% -24.77% 1.64% |

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.