

Multifamily Monthly Sales

	November 2017	December 2017	January 2018
SOLD	146	197	143
DOM	46	50	41
MEDIAN	\$232,150	\$225,000	\$225,000
LISTINGS	488	408	414
Pendings	382	313	280
Distressed Sales	13	22	14
Med. SP w/o distr	\$240,000	\$229,999	\$235,000
	% CHANGE 2016-17	% CHANGE 2016-17	% CHANGE 2017-18
SOLD	-9.88%	38.73%	3.62%
DOM	-25.81%	-26.47%	-31.67%
MEDIAN	26.86%	11.41%	20.16%
LISTINGS	-17.71%	-20.16%	-19.30%
Pendings	-1.55%	-11.33%	-18.13%
Distressed Sales	-59.38%	69.23%	-17.65%
Med. SP w/o distr	18.81%	9.52%	20.20%
	November 2016	December 2016	January 2017
SOLD	162	142	138
DOM	62	68	60
MEDIAN	\$183,000	\$201,950	\$187,250
LISTINGS	593	511	513
Pendings	388	353	342
Distressed Sales	32	13	17
Med. SP w/o distr	\$202,000	\$210,000	\$195,500
	% CHANGE 2015-16	% CHANGE 2015-16	% CHANGE 2016-17
SOLD	42.11%	-11.80%	20.00%
DOM	-36.08%	-26.88%	-21.05%
MEDIAN	4.57%	21.29%	20.81%
LISTINGS	-17.64%	-16.64%	-13.64%
Pendings	5.15%	-5.11%	-2.56%
Distressed Sales	45.45%	-50.00%	-39.29%
Med. SP w/o distr	7.05%	20.76%	8.61%
	October 2015	November 2015	January 2016
SOLD	114	161	115
DOM	97	93	76
MEDIAN	\$175,000	\$166,500	\$155,000
LISTINGS	720	613	594
Pendings	369	372	351
Distressed Sales	22	26	28
Med. SP w/o distr	\$188,700	\$173,900	\$180,000
	% CHANGE 2014-15	% CHANGE 2014-15	% CHANGE 2015-16
SOLD	32.56%	15.00%	16.16%
DOM	27.63%	32.86%	-3.80%
MEDIAN	15.13%	19.78%	9.93%
LISTINGS	-9.43%	-12.55%	-14.78%
Pendings	-3.66%	6.59%	-4.36%
Distressed Sales	-8.33%	-35.00%	-22.22%
Med. SP w/o distr	13.50%	8.72%	9.09%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.