Multi - Family Monthly Sales

	November 2015	December 2015	January 2016
SOLD	114	161	115
DOM	97	93	76
MEDIAN	$175,000	$166,500	$155,000
LISTINGS	720	613	594
Pendings	369	372	351
Distressed Sales	22	26	28
Med. SP w/o distr	$188,700	$173,900	$180,000
	% CHANGE 2014-15	% CHANGE 2014-15	% CHANGE 2015-16
SOLD	32.56%	15.00%	16.16%
DOM	27.63%	32.86%	-3.80%
MEDIAN	15.13%	19.78%	9.93%
LISTINGS	-9.43%	-12.55%	-14.78%
Pendings	-3.66%	6.59%	-4.36%
Distressed Sales	-8.33%	-35.00%	-22.22%
Med. SP w/o distr	13.50%	8.72%	9.09%
	November 2014	December 2014	January 2015
SOLD	86	140	99
DOM	76	70	79
MEDIAN	$152,000	$139,000	$141,000
LISTINGS	795	701	697
Pendings	383	349	367
Distressed Sales	24	40	36
Med. SP w/o distr	$166,250	$159,950	$165,000
	% CHANGE 2013-14	% CHANGE 2013-14	% CHANGE 2014-15
SOLD	-28.93%	34.62%	15.12%
DOM	-5.00%	4.48%	-3.66%
MEDIAN	7.04%	-7.33%	12.80%
LISTINGS	9.66%	8.68%	4.50%
Pendings	8.81%	-0.57%	6.38%
Distressed Sales	-38.46%	11.11%	-2.70%
Med. SP w/o distr	-4.45%	-4.73%	5.10%
	November 2013	December 2013	January 2014
SOLD	121	104	86
DOM	80	67	82
MEDIAN	$142,000	$150,000	$125,000
LISTINGS	725	645	667
Pendings	352	351	345
Distressed Sales	39	36	37
Med. SP w/o distr	$174,000	$167,900	$157,000
	% CHANGE 2012-13	% CHANGE 2012-13	% CHANGE 2013-14
SOLD	18.63%	-18.75%	7.50%
DOM	-20.00%	-17.28%	-10.87%
MEDIAN	18.38%	24.74%	8.23%
LISTINGS	3.72%	-3.59%	4.55%
Pendings	-17.37%	-9.77%	-17.46%
Distressed Sales	-11.36%	-40.98%	12.12%
Med. SP w/o distr	10.51%	0.24%	7.17%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.