

Multi - Family Monthly Sales

	November 2013	December 2013	January 2014
SOLD	121	104	86
DOM	80	67	82
MEDIAN	\$142,000	\$150,000	\$125,000
LISTINGS	725	645	667
Pendings	352	351	345
Distressed Sales	39	36	37
Med. SP w/o distr	\$174,000	\$167,900	\$157,000
	% CHANGE 2012-13	% CHANGE 2012-13	% CHANGE 2013-14
SOLD	18.63%	-18.75%	7.50%
DOM	-20.00%	-17.28%	-10.87%
MEDIAN	18.38%	24.74%	8.23%
LISTINGS	3.72%	-3.59%	4.55%
Pendings	-17.37%	-9.77%	-17.46%
Distressed Sales	-11.36%	-40.98%	12.12%
Med. SP w/o distr	10.51%	0.24%	7.17%
	November 2012	December 2012	January 2013
SOLD	102	128	80
DOM	100	81	92
MEDIAN	\$119,950	\$120,250	\$115,500
LISTINGS	699	669	638
Pendings	426	389	418
Distressed Sales	44	61	33
Med. SP w/o distr	\$157,450	\$167,500	\$146,500
	% CHANGE 2011-12	% CHANGE 2011-12	% CHANGE 2012-13
SOLD	-17.07%	-3.76%	-13.04%
DOM	13.64%	0.00%	8.24%
MEDIAN	-0.04%	9.42%	4.90%
LISTINGS	-29.96%	-27.04%	-28.79%
Pendings	9.51%	6.87%	12.06%
Distressed Sales	-39.73%	-22.78%	-40.00%
Med. SP w/o distr	4.27%	10.20%	-2.27%
	November 2011	December 2011	January 2012
SOLD	123	133	92
DOM	88	81	85
MEDIAN	\$120,000	\$109,900	\$110,100
LISTINGS	998	917	896
Pendings	389	364	373
Distressed Sales	73	79	55
Med. SP w/o distr	\$151,000	\$152,000	\$149,900
	% CHANGE 2010-11	% CHANGE 2010-11	% CHANGE 2011-12
SOLD	10.81%	7.26%	27.78%
DOM	2.33%	2.53%	16.44%
MEDIAN	-4.00%	-18.59%	-17.68%
LISTINGS	-8.10%	-7.09%	-9.49%
Pendings	5.71%	0.28%	1.08%
Distressed Sales	10.61%	36.21%	37.50%
Med. SP w/o distr	-2.58%	-12.39%	-7.75%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year.

Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.