## **Condo Monthly Sales**

|   | December 2012  | January 2013  | February 2013  |
|---|--|---|--|
| SOLD  | 121  | 96  | 84   |
| DOM   | 136  | 126   | 131  |
| MEDIAN  | \$200,000  | \$199,450   | \$193,400  |
| LISTINGS  | 921  | 963   | 1017   |
| Pendings  | 191  | 203   | 244  |
| Distressed Sales  | 21   | 14  | 21   |
| Med. SP w/o distr   | \$200,000  | \$231,750   | \$250,000  |
| ou. G. W. Guot.   | <b>+</b> 250,650   | <del></del>   | <del>+</del> ===,===   |
|   | % CHANGE 2011-12   | % CHANGE 2012-13  | % CHANGE 2012-13   |
| SOLD  | 14.15%   | 60.00%  | 29.23%   |
| DOM   | 3.03%  | 21.15%  | 25.96%   |
| MEDIAN  | 22.89%   | 28.30%  | 54.72%   |
| LISTINGS  | -15.89%  | -16.19%   | -16.64%  |
|   | 1.06%  | 2.01%   | 5.63%  |
| Pendings  |  |   |  |
| Distressed Sales  | -30.00%  | -22.22%   | -4.55%   |
| Med. SP w/o distr   | -10.41%  | 19.61%  | 42.86%   |
|   | D  | 1   | F.1  |
| 001.0   | December 2011  | January 2012  | February 2012  |
| SOLD  | 106  | 60  | 65   |
| DOM   | 132  | 104   | 104  |
| MEDIAN  | \$162,750  | \$155,450   | \$125,000  |
| LISTINGS  | 1,095  | 1,149   | 1,220  |
| Pendings  | 189  | 199   | 231  |
| Distressed Sales  | 30   | 18  | 22   |
| Med. SP w/o distr   | \$223,250  | \$193,750   | \$175,000  |
|   |  |   |  |
|   | % CHANGE 20010-11  | % CHANGE 2011-12  | % CHANGE 2011-12   |
| SOLD  | 39.47%   | 3.45%   | 12.07%   |
| DOM   | 3.94%  | -19.38%   | -8.77%   |
| MEDIAN  | -8.82%   | -25.08%   | -25.60%  |
| LISTINGS  | -9.95%   | -9.38%  | -8.89%   |
| Pendings  | 2.72%  | -3.40%  | 8.96%  |
| Distressed Sales  | 114%   | 38.46%  | 57.14%   |
| Med. SP w/o distr   | 11.10%   | -16.85%   | -23.58%  |
| Wed. of W/O disti   | 111070   | 1010070   | 2010070  |
|   | December 2010  | January 2011  | February 2011  |
| SOLD  |  | 58  | 58   |
| DOM   |  |   |  |
|   | 76<br>127  |   |  |
|   | 127  | 129   | 114  |
| MEDIAN  | <b>127</b><br>\$178,500  | <b>129</b><br>\$207,500   | <b>114</b><br>\$168,000  |
| MEDIAN<br>LISTINGS  | \$178,500<br>1,216   | <b>129</b><br>\$207,500<br><b>1,268</b>   | 114<br>\$168,000<br>1,339  |
| MEDIAN<br>LISTINGS<br>Pendings  | \$178,500<br>1,216<br>184  | 129<br>\$207,500<br>1,268<br>206  | 114<br>\$168,000<br>1,339<br>212   |
| MEDIAN LISTINGS Pendings Distressed Sales   | \$178,500<br>1,216<br>184<br>14  | 129<br>\$207,500<br>1,268<br>206<br>13  | 114<br>\$168,000<br>1,339<br>212<br>14   |
| MEDIAN<br>LISTINGS<br>Pendings  | \$178,500<br>1,216<br>184  | 129<br>\$207,500<br>1,268<br>206  | 114<br>\$168,000<br>1,339<br>212   |
| MEDIAN LISTINGS Pendings Distressed Sales   | 127<br>\$178,500<br>1,216<br>184<br>14<br>\$200,950  | 129<br>\$207,500<br>1,268<br>206<br>13<br>\$233,000   | 114<br>\$168,000<br>1,339<br>212<br>14<br>\$229,000  |
| MEDIAN LISTINGS Pendings Distressed Sales Med. SP w/o distr                           | 127<br>\$178,500<br>1,216<br>184<br>14<br>\$200,950  | 129<br>\$207,500<br>1,268<br>206<br>13<br>\$233,000   | 114<br>\$168,000<br>1,339<br>212<br>14<br>\$229,000  |
| MEDIAN LISTINGS Pendings Distressed Sales Med. SP w/o distr                           | 127<br>\$178,500<br>1,216<br>184<br>14<br>\$200,950<br>% CHANGE 2009-10<br>-34.48%                               | 129<br>\$207,500<br>1,268<br>206<br>13<br>\$233,000<br>% CHANGE 2010-11<br>-9.38%                               | 114<br>\$168,000<br>1,339<br>212<br>14<br>\$229,000<br>% CHANGE 2010-11<br>0.00%                                 |
| MEDIAN LISTINGS Pendings Distressed Sales Med. SP w/o distr  SOLD DOM                 | 127<br>\$178,500<br>1,216<br>184<br>14<br>\$200,950<br>% CHANGE 2009-10<br>-34.48%<br>14.41%                     | 129<br>\$207,500<br>1,268<br>206<br>13<br>\$233,000<br>% CHANGE 2010-11<br>-9.38%<br>-7.19%                     | 114<br>\$168,000<br>1,339<br>212<br>14<br>\$229,000<br>% CHANGE 2010-11<br>0.00%<br>-20.28%                      |
| MEDIAN LISTINGS Pendings Distressed Sales Med. SP w/o distr                           | 127<br>\$178,500<br>1,216<br>184<br>14<br>\$200,950<br>% CHANGE 2009-10<br>-34.48%<br>14.41%<br>-3.51%           | 129<br>\$207,500<br>1,268<br>206<br>13<br>\$233,000<br>% CHANGE 2010-11<br>-9.38%<br>-7.19%<br>25.00%           | 114<br>\$168,000<br>1,339<br>212<br>14<br>\$229,000<br>% CHANGE 2010-11<br>0.00%                                 |
| MEDIAN LISTINGS Pendings Distressed Sales Med. SP w/o distr  SOLD DOM                 | 127<br>\$178,500<br>1,216<br>184<br>14<br>\$200,950<br>% CHANGE 2009-10<br>-34.48%<br>14.41%                     | 129<br>\$207,500<br>1,268<br>206<br>13<br>\$233,000<br>% CHANGE 2010-11<br>-9.38%<br>-7.19%                     | 114<br>\$168,000<br>1,339<br>212<br>14<br>\$229,000<br>% CHANGE 2010-11<br>0.00%<br>-20.28%                      |
| MEDIAN LISTINGS Pendings Distressed Sales Med. SP w/o distr  SOLD DOM MEDIAN          | 127<br>\$178,500<br>1,216<br>184<br>14<br>\$200,950<br>% CHANGE 2009-10<br>-34.48%<br>14.41%<br>-3.51%           | 129<br>\$207,500<br>1,268<br>206<br>13<br>\$233,000<br>% CHANGE 2010-11<br>-9.38%<br>-7.19%<br>25.00%           | 114<br>\$168,000<br>1,339<br>212<br>14<br>\$229,000<br>% CHANGE 2010-11<br>0.00%<br>-20.28%<br>-20.75%           |
| MEDIAN LISTINGS Pendings Distressed Sales Med. SP w/o distr  SOLD DOM MEDIAN LISTINGS | 127<br>\$178,500<br>1,216<br>184<br>14<br>\$200,950<br>% CHANGE 2009-10<br>-34.48%<br>14.41%<br>-3.51%<br>-4.63% | 129<br>\$207,500<br>1,268<br>206<br>13<br>\$233,000<br>% CHANGE 2010-11<br>-9.38%<br>-7.19%<br>25.00%<br>-5.30% | 114<br>\$168,000<br>1,339<br>212<br>14<br>\$229,000<br>% CHANGE 2010-11<br>0.00%<br>-20.28%<br>-20.75%<br>-2.48% |

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.