

## Multi - Family Monthly Sales

	October 2016	November 2016	December 2016
SOLD	165	162	142
<b>DOM</b>	<b>60</b>	<b>62</b>	<b>68</b>
MEDIAN	\$180,000	\$183,000	\$201,950
<b>LISTINGS</b>	<b>635</b>	<b>593</b>	<b>511</b>
<b>Pendings</b>	<b>429</b>	<b>388</b>	<b>353</b>
<b>Distressed Sales</b>	<b>29</b>	<b>32</b>	<b>13</b>
<b>Med. SP w/o distr</b>	<b>\$200,000</b>	<b>\$202,000</b>	<b>\$210,000</b>
% CHANGE 2015-16			
SOLD	26.92%	42.11%	-11.80%
<b>DOM</b>	<b>3.45%</b>	<b>-36.08%</b>	<b>-26.88%</b>
MEDIAN	1.12%	4.57%	21.29%
<b>LISTINGS</b>	<b>-16.88%</b>	<b>-17.64%</b>	<b>-16.64%</b>
<b>Pendings</b>	<b>10.00%</b>	<b>5.15%</b>	<b>-5.11%</b>
<b>Distressed Sales</b>	<b>-3.33%</b>	<b>45.45%</b>	<b>-50.00%</b>
<b>Med. SP w/o distr</b>	<b>7.24%</b>	<b>7.05%</b>	<b>20.76%</b>
	October 2015	November 2015	December 2015
SOLD	130	114	161
<b>DOM</b>	<b>58</b>	<b>97</b>	<b>93</b>
MEDIAN	\$178,000	\$175,000	\$166,500
<b>LISTINGS</b>	<b>764</b>	<b>720</b>	<b>613</b>
<b>Pendings</b>	<b>390</b>	<b>369</b>	<b>372</b>
<b>Distressed Sales</b>	<b>30</b>	<b>22</b>	<b>26</b>
<b>Med. SP w/o distr</b>	<b>\$186,500</b>	<b>\$188,700</b>	<b>\$173,900</b>
% CHANGE 2014-15			
SOLD	-5.80%	32.56%	15.00%
<b>DOM</b>	<b>-14.71%</b>	<b>27.63%</b>	<b>32.86%</b>
MEDIAN	5.95%	15.13%	19.78%
<b>LISTINGS</b>	<b>-13.67%</b>	<b>-9.43%</b>	<b>-12.55%</b>
<b>Pendings</b>	<b>-0.26%</b>	<b>-3.66%</b>	<b>6.59%</b>
<b>Distressed Sales</b>	<b>-18.92%</b>	<b>-8.33%</b>	<b>-35.00%</b>
<b>Med. SP w/o distr</b>	<b>11.01%</b>	<b>13.50%</b>	<b>8.72%</b>
	October 2014	November 2014	December 2014
SOLD	138	86	140
<b>DOM</b>	<b>68</b>	<b>76</b>	<b>70</b>
MEDIAN	\$168,000	\$152,000	\$139,000
<b>LISTINGS</b>	<b>885</b>	<b>795</b>	<b>701</b>
<b>Pendings</b>	<b>391</b>	<b>383</b>	<b>349</b>
<b>Distressed Sales</b>	<b>37</b>	<b>24</b>	<b>40</b>
<b>Med. SP w/o distr</b>	<b>\$168,000</b>	<b>\$166,250</b>	<b>\$159,950</b>
% CHANGE 2013-14			
SOLD	4.55%	-28.93%	34.62%
<b>DOM</b>	<b>-9.33%</b>	<b>-5.00%</b>	<b>4.48%</b>
MEDIAN	29.73%	7.04%	-7.33%
<b>LISTINGS</b>	<b>16.75%</b>	<b>9.66%</b>	<b>8.68%</b>
<b>Pendings</b>	<b>4.83%</b>	<b>8.81%</b>	<b>-0.57%</b>
<b>Distressed Sales</b>	<b>-33.93%</b>	<b>-38.46%</b>	<b>11.11%</b>
<b>Med. SP w/o distr</b>	<b>-0.88%</b>	<b>-4.45%</b>	<b>-4.73%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.