

Multi - Family Monthly Sales

2014	October	November	December
SOLD	138	86	140
DOM	68	76	70
MEDIAN	\$168,000	\$152,000	\$139,000
LISTINGS	885	795	701
Pendings	391	383	349
Distressed Sales	37	24	40
Med. SP w/o distr	\$168,000	\$166,250	\$159,950
% CHANGE 2013-14			
SOLD	4.55%	-28.93%	34.62%
DOM	-9.33%	-5.00%	4.48%
MEDIAN	29.73%	7.04%	-7.33%
LISTINGS	16.75%	9.66%	8.68%
Pendings	4.83%	8.81%	-0.57%
Distressed Sales	-33.93%	-38.46%	11.11%
Med. SP w/o distr	-0.88%	-4.45%	-4.73%
2013	October	November	December
SOLD	132	121	104
DOM	75	80	67
MEDIAN	\$129,500	\$142,000	\$150,000
LISTINGS	758	725	645
Pendings	373	352	351
Distressed Sales	56	39	36
Med. SP w/o distr	\$169,500	\$174,000	\$167,900
% CHANGE 2012-13			
SOLD	6.45%	18.63%	-18.75%
DOM	-9.64%	-20.00%	-17.28%
MEDIAN	7.56%	18.38%	24.74%
LISTINGS	-0.26%	3.72%	-3.59%
Pendings	-13.05%	-17.37%	-9.77%
Distressed Sales	0.00%	-11.36%	-40.98%
Med. SP w/o distr	13.38%	10.51%	0.24%
2012	October	November	December
SOLD	124	102	128
DOM	83	100	81
MEDIAN	\$120,400	\$119,950	\$120,250
LISTINGS	760	699	669
Pendings	429	426	389
Distressed Sales	56	44	61
Med. SP w/o distr	\$149,500	\$157,450	\$167,500
% CHANGE 2011-12			
SOLD	14.81%	-17.07%	-3.76%
DOM	6.41%	13.64%	0.00%
MEDIAN	20.40%	-0.04%	9.42%
LISTINGS	-26.43%	-29.96%	-27.04%
Pendings	9.72%	9.51%	6.87%
Distressed Sales	-12.50%	-39.73%	-22.78%
Med. SP w/o distr	10.95%	4.27%	10.20%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.