Condo Monthly Sales

| 2010 | October | November | December |
|--------------------------|-----------------|-------------------------|---------------------------|
| SOLD | 73 | 92 | 76 |
| DOM | 107 | 121 | 127 |
| MEDIAN | \$173,500 | \$198,000 | \$178,500 |
| LISTINGS | 1,408 | 1,338 | 1,216 |
| Pendings | 223 | 201 | 184 |
| Distressed Sales | 13 | 22 | 14 |
| Med. SP w/o distr | \$184,475 | \$246,250 | \$200,950 |
| | VIOI,IIO | 4 =10,=00 | +200,000 |
| % CHANGE 09-10 | | | |
| SOLD | -34.23% | -26.98% | -34.48% |
| DOM | -20.15% | -1.63% | 14.41% |
| MEDIAN | 7.76% | 13.47% | -3.51% |
| LISTINGS | 5.31% | 3.16% | -4.63% |
| | -12.20% | -8.22% | -4.17% |
| Pendings | -12.20% | -4% | -4.17% -50% |
| Distressed Sales | | | |
| Med. SP w/o distr | 1.64% | 33.11% | -4.76% |
| 2009 | October | November | December |
| SOLD | | | |
| | 111 | 126 | 116 |
| DOM | 134 | 123 | 111 |
| MEDIAN | \$161,000 | \$174,500 | \$185,000 |
| LISTINGS | 1,337 | 1,297 | 1,275 |
| Pendings | 254 | 219 | 192 |
| Distressed Sales | 17 | 23 | 28 |
| Med. SP w/o distr | \$181,500 | \$185,000 | \$211,000 |
| 2/ 2////25 22 22 | | | |
| % CHANGE 08-09 | | | |
| SOLD | 35.37% | 88.06% | 61.11% |
| DOM | -10.07% | 18.27% | 0.91% |
| MEDIAN | -29.23% | -11.87% | -5.37% |
| LISTINGS | -18.72% | -16.81% | -13.56% |
| Pendings | 23.30% | 14.06% | -1.03% |
| Distressed Sales | 21.43% | 35.29% | 40.00% |
| Med. SP w/o distr | -22.77% | -9.76% | -7.64% |
| | | | |
| 2008 | October | November | December |
| SOLD | 82 | 67 | 72 |
| DOM | 149 | 104 | 110 |
| MEDIAN | \$227,500 | \$198,000 | \$195,500 |
| LISTINGS | 1,645 | 1,559 | 1,475 |
| Pendings | 206 | 192 | 194 |
| Distressed Sales | 14 | 17 | 20 |
| Med. SP w/o distr | \$235,000 | \$205,000 | \$228,450 |
| | • | | • |
| % CHANGE 07-08 | | | |
| 70 01 17 11 10 2 01 00 1 | | = 4 =00/ | -33.94% |
| SOLD | -41.84% | -54./3% I | -33.9470 |
| SOLD | | -54.73% 6.12% | |
| SOLD DOM | 49.00% | 6.12% | -6.78% |
| SOLD | | | |