Multifamily Monthly Sales

| | June 2018 | July 2018 | August 2018 |
|-------------------|-----------|-----------|-------------|
| SOLD | 205 | 171 | 213 |
| DOM | 47 | 41 | 44 |
| MEDIAN | \$250,000 | \$250,000 | \$249,900 |
| LISTINGS | 597 | 681 | 672 |
| Pendings | 341 | 347 | 325 |
| Distressed Sales | 8 | 9 | 11 |
| Med. SP w/o distr | \$250,000 | \$250,000 | \$250,000 |
| | • | | , , |
| % CHANGE 2017-18 | | | |
| SOLD | 2.50% | 20.42% | 23.12% |
| DOM | -6.00% | 24.24% | -18.52% |
| MEDIAN | 19.05% | 9.67% | 13.59% |
| LISTINGS | 13.71% | 24.50% | 22.40% |
| Pendings | -20.88% | -15.37% | -20.73% |
| Distressed Sales | -63.64% | -50.00% | -21.43% |
| Med. SP w/o distr | 16.28% | 6.38% | 12.61% |
| | | | |
| | June 2017 | July 2017 | August 2017 |
| SOLD | 200 | 142 | 173 |
| DOM | 50 | 33 | 54 |
| MEDIAN | \$210,000 | \$227,950 | \$220,000 |
| LISTINGS | 525 | 547 | 549 |
| Pendings | 431 | 410 | 410 |
| Distressed Sales | 22 | 18 | 14 |
| Med. SP w/o distr | \$215,000 | \$235,000 | \$222,000 |
| | | | |
| % CHANGE 2016-17 | | | |
| SOLD | 29.87% | 8.40% | 6.79% |
| DOM | -23.08% | -45.90% | -28.00% |
| MEDIAN | 13.51% | 19.97% | 11.25% |
| LISTINGS | -22.34% | -21.41% | -23.96% |
| Pendings | 2.13% | -3.98% | -6.61% |
| Distressed Sales | 4.76% | 0.00% | -6.67% |
| Med. SP w/o distr | 8.59% | 15.20% | 8.29% |
| | | | |
| | June 2016 | July 2016 | August 2016 |
| SOLD | 154 | 131 | 162 |
| DOM | 65 | 61 | 75 |
| MEDIAN | \$185,000 | \$190,000 | \$197,750 |
| LISTINGS | 676 | 696 | 722 |
| Pendings | 422 | 427 | 439 |
| Distressed Sales | 21 | 18 | 15 |
| Med. SP w/o distr | \$198,000 | \$204,000 | \$205,000 |
| | | | 1 |
| % CHANGE 2015-16 | 0.050 | 0.000 | |
| SOLD | 0.65% | -9.66% | 11.72% |
| DOM | -1.52% | -23.75% | 4.17% |
| MEDIAN | 8.82% | 10.14% | 9.92% |
| LISTINGS | -24.04% | -22.84% | -15.16% |
| Pendings | -0.24% | 3.39% | 8.40% |
| Distressed Sales | -38.24% | -45.45% | -42.31% |
| Med. SP w/o distr | 7.08% | 8.45% | 9.22% |

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.