

## Multi - Family Monthly Sales

2014	June	July	August
SOLD	132	107	102
<b>DOM</b>	<b>62</b>	<b>80</b>	<b>73</b>
MEDIAN	\$154,500	\$158,000	\$169,000
<b>LISTINGS</b>	<b>910</b>	<b>936</b>	<b>939</b>
<b>Pendings</b>	<b>384</b>	<b>382</b>	<b>405</b>
<b>Distressed Sales</b>	<b>34</b>	<b>27</b>	<b>31</b>
<b>Med. SP w/o distr</b>	<b>\$176,000</b>	<b>\$185,000</b>	<b>\$185,000</b>
% CHANGE 2013-14			
SOLD	14.78%	-17.05%	-8.93%
<b>DOM</b>	<b>-12.68%</b>	<b>17.65%</b>	<b>-8.75%</b>
MEDIAN	11.96%	9.04%	24.72%
<b>LISTINGS</b>	<b>24.66%</b>	<b>24.97%</b>	<b>27.93%</b>
<b>Pendings</b>	<b>-7.91%</b>	<b>-8.39%</b>	<b>-4.03%</b>
<b>Distressed Sales</b>	<b>-15.00%</b>	<b>-35.71%</b>	<b>-24.39%</b>
<b>Med. SP w/o distr</b>	<b>10.69%</b>	<b>8.82%</b>	<b>15.63%</b>
2013	June	July	August
SOLD	115	129	112
<b>DOM</b>	<b>71</b>	<b>68</b>	<b>80</b>
MEDIAN	\$138,000	\$144,900	\$135,500
<b>LISTINGS</b>	<b>730</b>	<b>749</b>	<b>734</b>
<b>Pendings</b>	<b>417</b>	<b>417</b>	<b>422</b>
<b>Distressed Sales</b>	<b>40</b>	<b>42</b>	<b>41</b>
<b>Med. SP w/o distr</b>	<b>\$159,000</b>	<b>\$170,000</b>	<b>\$160,000</b>
% CHANGE 2012-13			
SOLD	-4.17%	9.32%	-11.81%
<b>DOM</b>	<b>-28.28%</b>	<b>-11.69%</b>	<b>-9.09%</b>
MEDIAN	10.84%	7.33%	29.05%
<b>LISTINGS</b>	<b>-15.80%</b>	<b>-11.67%</b>	<b>-7.32%</b>
<b>Pendings</b>	<b>-11.28%</b>	<b>-11.46%</b>	<b>-13.70%</b>
<b>Distressed Sales</b>	<b>-23.08%</b>	<b>-17.65%</b>	<b>-34.92%</b>
<b>Med. SP w/o distr</b>	<b>6.00%</b>	<b>3.66%</b>	<b>6.35%</b>
2012	June	July	August
SOLD	120	118	127
<b>DOM</b>	<b>99</b>	<b>77</b>	<b>88</b>
MEDIAN	\$124,500	\$135,000	\$105,000
<b>LISTINGS</b>	<b>867</b>	<b>848</b>	<b>792</b>
<b>Pendings</b>	<b>470</b>	<b>471</b>	<b>489</b>
<b>Distressed Sales</b>	<b>52</b>	<b>51</b>	<b>63</b>
<b>Med. SP w/o distr</b>	<b>\$150,000</b>	<b>\$164,000</b>	<b>\$150,450</b>
% CHANGE 2011-12			
SOLD	12.15%	24.21%	16.51%
<b>DOM</b>	<b>22.22%</b>	<b>8.45%</b>	<b>27.54%</b>
MEDIAN	3.75%	-4.26%	-18.60%
<b>LISTINGS</b>	<b>-20.53%</b>	<b>-23.05%</b>	<b>-28.65%</b>
<b>Pendings</b>	<b>12.71%</b>	<b>12.14%</b>	<b>17.55%</b>
<b>Distressed Sales</b>	<b>6.12%</b>	<b>-7.27%</b>	<b>14.55%</b>
<b>Med. SP w/o distr</b>	<b>-8.65%</b>	<b>-0.61%</b>	<b>-12.53%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.