

Multi - Family Monthly Sales

2012	February	March	April
SOLD	77	116	102
DOM	108	114	86
MEDIAN	\$104,000	\$126,950	\$127,499
LISTINGS	867	863	905
Pendings	442	442	439
Distressed Sales	44	59	50
Med. SP w/o distr	\$145,000	\$145,500	\$172,500
% CHANGE 2011-12			
SOLD	20.31%	1.75%	6.25%
DOM	22.73%	10.68%	2.38%
MEDIAN	8.33%	5.79%	2.61%
LISTINGS	-13.39%	-15.39%	-15.89%
Pendings	8.87%	3.27%	12.28%
Distressed Sales	12.82%	-10.61%	2.04%
Med. SP w/o distr	-14.71%	-12.35%	6.15%
2011	February	March	April
SOLD	64	114	96
DOM	88	103	84
MEDIAN	\$96,000	\$120,000	\$124,250
LISTINGS	1001	1020	1076
Pendings	406	428	391
Distressed Sales	39	66	49
Med. SP w/o distr	\$170,000	\$166,000	\$162,500
% CHANGE 2010-11			
SOLD	-50.77%	-18.57%	-31.43%
DOM	20.55%	37.33%	1.20%
MEDIAN	-2.78%	0.00%	0.40%
LISTINGS	0.10%	-1.16%	4.67%
Pendings	-11.35%	-11.75%	-21.96%
Distressed Sales	-58.06%	-25.00%	-38.75%
Med. SP w/o distr	4.29%	-2.35%	0.00%
2010	February	March	April
SOLD	130	140	140
DOM	73	75	83
MEDIAN	\$98,750	\$120,000	\$123,750
LISTINGS	1,000	1,032	1,028
Pendings	458	485	501
Distressed Sales	93	88	80
Med. SP w/o distr	\$163,000	\$170,000	\$162,500
% CHANGE 2009-10			
SOLD	-19.75%	-33.65%	-37.78%
DOM	-25.51%	-25.00%	5.06%
MEDIAN	23.44%	71.43%	77.04%
LISTINGS	-13.04%	-5.23%	3.01%
Pendings	-25.77%	-23.50%	-29.04%
Distressed Sales	-32.12%	-46.67%	-58.33%
Med. SP w/o distr	-7.07%	3.98%	-9.72%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.